

County of Albany

Harold L. Joyce
Albany County Office Building
112 State Street - Albany, NY 12207



Meeting Agenda

Tuesday, March 29, 2022

5:00 PM

Held Remotely

Public Works Committee

PREVIOUS BUSINESS:

1. APPROVING PREVIOUS MEETING MINUTES

CURRENT BUSINESS:

2. AUTHORIZING AN AGREEMENT WITH WINN CONSTRUCTION SERVICES, INC. FOR THE BRIDGE SUPERSTRUCTURE REPLACEMENT OF CR405 (SUNSET HILL ROAD) OVER BASIC CREEK AND OLD RAVENA ROAD OVER COEYMANS CREEK BRIDGE SUPERSTRUCTURE REPLACEMENT PROJECT
3. AUTHORIZING AN AGREEMENT WITH GREEMAN-PEDERSEN, INC REGARDING DESIGN AND CONSTRUCTION INSPECTION SERVICES FOR DECK REPLACEMENT AND REPAIRS OF THREE BRIDGES LOCATED IN THE TOWN OF NEW SCOTLAND
4. AUTHORIZING A LEASE AGREEMENT WITH SEFCU REGARDING SUITE #7 AT THE MVP ARENA
5. AUTHORIZING A LEASE AGREEMENT WITH MVP HEALTH CARE REGARDING SUITE #2 AT THE MVP ARENA
6. AUTHORIZING AN AGREEMENT WITH DAKTRONICS REGARDING THE REPLACEMENT OF INDOOR LED VIDEO DISPLAYS, AN INDOOR LED RIBBON DISPLAY, AND SCORERS TABLES AT THE MVP ARENA
7. DESIGNATING THE ALBANY COUNTY CONVENTION AND VISITORS BUREAU, INC. AS ALBANY COUNTY'S OFFICIAL SPORT AND FILM COMMISSION

County of Albany

*Harold L. Joyce
Albany County Office Building
112 State Street - Albany, NY 12207*



Meeting Minutes

Tuesday, March 1, 2022

5:00 PM

Held Remotely

Public Works Committee

PREVIOUS BUSINESS:

Present: Nathan L. Bruschi, Joseph E. O'Brien, Paul J. Burgdorf, Mickey Cleary, Samuel I. Fein, Matthew T. Peter, William Reinhardt, Christopher H. Smith and Peter B. Tunny

1. APPROVING PREVIOUS MEETING MINUTES

A motion was made that the previous meeting minutes be approved. The motion carried by a unanimous vote.

CURRENT BUSINESS:

2. AUTHORIZING AN AGREEMENT WITH DENOAYER CHEVROLET, INC. REGARDING THE PURCHASE AND DELIVERY OF THREE 2022 CHEVROLET BLAZER 3LT TRUCKS

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

3. AUTHORIZING AN AGREEMENT WITH ANGERAME ARCHITECTS REGARDING ARCHITECTURAL AND ENGINEERING SERVICES FOR THE CONSTRUCTION OF A GARAGE AT THE SHAKER PLACE REHABILITATION AND NURSING CENTER

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

4. AUTHORIZING A LEASE AGREEMENT FOR THE RENTAL OF RETAIL SPACE AT THE MVP ARENA: ELRAC, LLC D/B/A ENTERPRISE RENT-A-CAR

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

5. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE ENVIRONMENTAL FACILITIES CORPORATION REGARDING THE ACCEPTANCE OF GRANT FUNDING AND AMENDING THE 2022 WATER PURIFICATION DISTRICT BUDGET

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

- 6. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE ENVIRONMENTAL FACILITIES CORPORATION REGARDING THE ACCEPTANCE OF GRANT FUNDING AND AMENDING THE 2022 WATER PURIFICATION DISTRICT BUDGET: CAPITAL IMPROVEMENT PLAN STUDY

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

- 7. AUTHORIZING AN AGREEMENT WITH JOHN W. DANFORTH COMPANY REGARDING THE REPLACEMENT OF TWO BOILERS AT THE MERCANTILE BUILDING

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

- 8. AUTHORIZING AN AGREEMENT WITH SPRINT COMMUNICATIONS COMPANY, L.P. REGARDING RELOCATION OF BURIED FIBER OPTIC LINE ALONG THE ALBANY COUNTY RAIL TRAIL BRIDGE OVER NEW SCOTLAND ROAD (SR 85)

This proposal was withdrawn at the request of the Sponsor.

- 9. AUTHORIZING A LEASE AGREEMENT FOR THE RENTAL OF OFFICE SPACE AT THE DEPARTMENT OF MENTAL HEALTH OFFICE BUILDING: PUBLIC DEFENDER ASSOCIATION D/B/A LEAD NATIONAL SUPPORT BUREAU

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
www.albanycountyny.gov

LISA M. RAMUNDO
COMMISSIONER

DANIEL C. LYNCH
DEPUTY COUNTY EXECUTIVE

SCOTT D. DUNCAN
DEPUTY COMMISSIONER

February 28, 2022

Hon. Andrew Joyce, Chairman
Albany County Legislature
112 State Street, Rm. 710
Albany, NY 12207

Dear Chairman Joyce:

The Department of Public Works is requesting the Legislature's approval to enter into an agreement with Winn Construction Services, Inc. for the Construction of CR405 (Sunset Hill Rd.) over Basic Creek and Old Ravena Road over Coeymans Creek Bridge Superstructure Replacement.

The work includes: Replacing the existing deteriorated precast superstructures with galvanized multi-girder superstructures on the existing concrete abutments. Installation of reinforced concrete decks and approach slabs, steel bridge rail, transition bridge railing, abutment modifications along with any other ancillary work required to complete the project.

The County Purchasing Agent received three (3) bids for this project. Our engineering staff along with the County's hired Consultant reviewed the bids and recommended the award of this contract to the low bidder, Winn Construction Services, Inc. The total contract amount shall not exceed \$1,388,800.50.

If there are any questions or further information is needed, please feel free to contact my office.

Sincerely,

Lisa M. Ramundo
Commissioner

cc: Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel



County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3167, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Contract Authorization with Winn Construction Services, Inc. for CR405 (Sunset Hill Rd.) Bridge Superstructure Replacement

Date: 2/28/2022
Submitted By: Lisa M. Ramundo
Department: Public Works
Title: Commissioner
Phone: 518-655-7902
Department Rep.
Attending Meeting: Lisa M. Ramundo

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel

- Personnel Non-Individual
- Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):

Winn Construction Services, Inc.
74 Hudson River Rd.
Waterford, NY 12188

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$1,388,800.50
Scope of Services: Construction Services

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No
If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No

Anticipated in Current Budget: Yes No

County Budget Accounts:

Revenue Account and Line: Click or tap here to enter text.

Revenue Amount: Click or tap here to enter text.

Appropriation Account and Line: 2022 Bond

Appropriation Amount: \$1,388,800.50

Source of Funding - (Percentages)

Federal: Click or tap here to enter text.

State: Click or tap here to enter text.

County: 100%

Local: Click or tap here to enter text.

Term

Term: (Start and end date) 5/1/2022-11/30/2022

Length of Contract: 7 Months

Impact on Pending Litigation Yes No

If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:

Resolution/Law Number: Click or tap here to enter text.

Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

The Department of Public Works is requesting the Legislature's approval to enter into an agreement with Winn Construction Services, Inc. for the Construction of CR405 (Sunset Hill Rd.) over Basic Creek and Old Ravena Road over Coeymans Creek Bridge Superstructure Replacement.

The work includes: Replacing the existing deteriorated precast superstructures with galvanized multi-girder superstructures on the existing concrete abutments. Installation of reinforced concrete decks and approach slabs, steel bridge rail, transition bridge railing, abutment modifications along with any other ancillary work required to complete the project.

The County Purchasing Agent received three (3) bids for this project. Our engineering staff along with the County's hired Consultant reviewed the bids and recommended the award of this contract to the low bidder, Winn Construction Services, Inc. The total contract amount shall not exceed \$1,388,800.50.



COUNTY OF ALBANY
 DEPARTMENT OF GENERAL SERVICES
 PURCHASING DIVISION
 112 STATE STREET, ROOM 1000
 ALBANY, NEW YORK 12207-2021
 (518) 447-7140 - FAX (518) 447-5588

DANIEL P. McCOY
 COUNTY EXECUTIVE

DAVID M. LATINA
 COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
 PURCHASING AGENT

MEMORANDUM

TO: Lisa M. Ramundo, Commissioner
 Department of Public Works

FROM: Karen Storm *KS*
 Purchasing Agent

DATE: February 28, 2022

RE: RFB#2022-016 CR405 (Sunset Hill Rd.) over Basic Creek and Old Ravena Road
 over Coeymans Creek Bridge Superstructure Replacement.

I am in receipt of your recommendation to award the aforementioned Request for Bids to Winn Construction Services, Inc. in the amount of \$1,388,800.50.

As Winn Construction Services, Inc. is the low responsive and responsible bidder, I concur with your recommendation.

Please obtain the necessary contract approval of the County Legislature, so that we may issue a Notice of Award to the successful bidder.




DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

RECOMMENDATION NOTICE

TO: Karen Storm, Purchasing Agent

FROM: Lisa M. Ramundo, Commissioner 

DATE: February 24, 2022

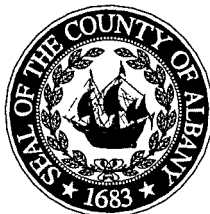
RE: RFB #2022-016
CR405 (Sunset Hill Rd.) over Basic Creek and
Old Ravena Road over Coeymans Creek
Bridge Superstructure Replacement

Upon review of the three (3) RFB's received for the above referenced project, I would like to recommend the low bidder, Winn Construction Services, Inc. be awarded this bid for an amount not to exceed \$1,388,800.50.

I have attached a copy of our Engineering Divisions recommendation along with the County's hired Consultants.

If you have any questions, please feel free to contact my office.

LMR:ct



DANIEL P. McCOY
COUNTY EXECUTIVE

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WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

Memorandum

TO: Lisa M. Ramundo, Commissioner

FROM: Bill Anslow, Civil Engineer

DATE: February 24, 2022

RE: RFB#2022-016
CR405 (Sunset Hill Rd.) over Basic Creek and
Old Ravena Rd. over Coeymans Creek
Bridge Superstructure Replacement

After reviewing the three (3) bids received for the above referenced project, along with our hired consultant, we recommend the project be awarded to the low bidder Winn Construction Services, Inc. Total contract amount is not to exceed \$1,388,800.50.

Please let me know if you have any questions.

WA:ct



MEMORANDUM OF BIDS

To: Lisa M. Ramundo, PE, Albany County, Department of Public Works Commissioner

From: John Simkulet, PE, GPI, Vice President/Director of Bridge Engineering

Subject: Summary of Bids/Recommendation of Award
 Bridge Superstructure Replacements
 CR 405 over Basic Creek & Old Ravena Road
 Town of Westerlo & Coeymans, Albany County
 Project No. 20-C559

Date: February 23, 2022

The subject project was let for construction on February 17, 2022, with bids received and opened at the Office of the Albany County Purchasing Agent, 112 State Street, Room 1000, Albany, New York 12207 on that date. The project was advertised for 22 days beginning on January 27, 2022. The engineer's estimate for the project was \$1,306,500. The following bids were received:

Bidders in Rank Order:

Rank	Bidder Name	Bid Amount
1	Winn Construction Services, Inc.	\$1,388,800.50
2	Bette & Cring, LLC	\$1,477,661.00
3	HVB Construction	\$1,592,000.00

Each of these bids were reviewed and checked for completeness by Eric L. Alexopoulos, PE, Sr. Structural Engineer, Greenman-Pedersen, Inc. on February 22, 2022. A summary of the bid tabulations is attached. No corrections were necessary to the bidders' tabulations. Based upon the bid analysis, the lowest responsible bidder was determined to be Winn Construction Services, Inc., 74 Hudson River Road, Waterford, NY 12188 with a bid of \$1,388,800.50.

Based upon the foregoing bids results, I recommend:

- (X) Award of the contract to the lowest responsible bidder as identified above.
 () Rejection of all bids.

Dated 2/23/2022

Signature

John P. Simkulet, PE

Vice President, Greenman-Pedersen, Inc.

COUNTY OF ALBANY

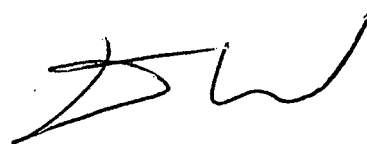
Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) Over Basic Creek and Old Ravena Road Over Coeymans Creek

RFB#2022-016

ADDENDUM #1

February 14, 2022

The following Addendum No. 1 consisting of two (2) pages (including this cover page) is hereby issued on the 14th day of February 2022, in connection with the Request for Bids for Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) Over Basic Creek and Old Ravena Road Over Coeymans Creek.

A handwritten signature in black ink, appearing to be the initials 'DW' or similar, written in a cursive style.

COUNTY OF ALBANY

RFB#2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) Over Basic
Creek and Old Ravena Road Over Coeymans Creek.

ADDENDUM #1

The following information is provided as a result of a question(s) posed by vendor(s):

ITEM #1: Question: Please clarify what, if any, material testing shall be the responsibility of the contractor. This does not appear to be directly referenced in the contract documents.

Answer: The contractor is not responsible for any material testing.

End of Addendum #1

--VERIFICATION OF BIDS--

BRIDGE SUPERSTRUCTURE REPLACEMENT CR 405 OVER BASIC CREEK and OLD RAVENA ROAD OVER COEYMANS CREEK TOWN OF WESTERLO and COEYMANS, ALBANY COUNTY

Letting Date: February 17, 2022
County: Albany
Contract NO. 20-C559
No. of Bids 3

Table with 3 columns: BIDDER, BIDDER NAME, TOTAL BID. Rows include Winn Construction Services, Inc. (\$1,388,800.50), Bette & Cring, LLC (\$1,477,661.00), and HVB Construction, Inc. (\$1,592,000.00).

Main bid verification table with columns: Item #, Description, Unit, Quantity, Unit Cost, Total Cost, and columns for Bidder 1 (Winn Construction Services, Inc.), Bidder 2 (Bette & Cring, LLC), and Bidder 3 (HVB Construction, Inc.), including % Diff.

MOB CHK \$ 53,552.02 OK MOB CHK \$ 56,946.44 OK MOB CHK \$ 61,233.76 OK

BID VERIFIED BY GPI/GREENMAN-PEDERSEN, INC. ON FEBRUARY 23, 2022.

I hereby certify that this contract was bid in accordance with standard competitive bidding procedures and requirements and this tabulation includes all bids received at a public bid opening held by Albany County on February 17, 2022 at 11:00 AM for a contract in the Town of Westerlo and Coeymans, Albany County known as the Bridge Superstructure Replacement of CR 405 over Basic Creek and Old Ravena Road over Coeymans Creek.

Signature of John P. Simkulet, PE

Vice President/Director of Bridge Engineering
Greenman-Pedersen, Inc.

2/23/2023
Date

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
201.06	1	CLEARING AND GRUBBING five thousand dollars no cents LUMP SUM	5,000	00	5,000	00
202.120001	1	REMOVING EXISTING SUPERSTRUCTURES Eighty thousand dollars no cents LUMP SUM	80,000	00	80,000	00
202.120002	1	REMOVING EXISTING SUPERSTRUCTURES One hundred eighteen thousand dollars No cents LUMP SUM	118,000	00	118,000	00
203.02	193	UNCLASSIFIED EXCAVATION AND DISPOSAL Fifty thousand Dollars No cents PER CUBIC YARD	50	00	9,650	00
203.03	5	EMBANKMENT IN PLACE Seventy Dollars No cents PER CUBIC YARD	70	00	350	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
203.21	126	SELECT STRUCTURAL FILL Seventy dollars No cents PER CUBIC YARD	70	00	8,820	00
206.01	126	STRUCTURE EXCAVATION Thirty Dollars No cents PER CUBIC YARD	30	00	3,780	00
209.13	300	SILT FENCE - TEMPORARY Seven Dollars No cents PER LINEAR FOOT	7	00	2,100	00
209.1702	1	DRAINAGE STRUCTURE INLET PROTECTION, GRAVEL BAG - TEMPORARY Two hundred fifty dollars No cents PER CUBIC YARD	250	00	250	00
304.12	165	SUBBASE COURSE - TYPE 2 Ninety Dollars No cents PER CUBIC YARD	90	00	14,850	00

BF-2

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
402.128304	32	12.5 F3 TOP COURSE HMA, 80 SERIES COMPACTION Three hundred Seventy five dollars No cents PER TON	375	00	12,000	00
402.198904	62	19 F9 BINDER COURSE HMA, 80 SERIES COMPACTION Three hundred Seventy five dollars No cents PER TON	375	00	23,250	00
407.0103	18	STRAIGHT TACK COAT Twenty five dollars No cents PER GALLON	25	00	450	00
490.30	194	MISCELLANEOUS COLD MILLING OF BITUMINOUS CONCRETE forty Dollars No cents PER SQUARE YARD	40	00	7,760	00
555.09	41	CONCRETE FOR STRUCTURES, CLASS HP One thousand five hundred dollars No cents PER CUBIC YARD	1,500	00	61,500	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
556.0202	6,050	EPOXY-COATED BAR REINFORCEMENT FOR STRUCTURES Two dollars No cents PER POUND	2	00	12,100	00
556.03	1,442	STUD SHEAR CONNECTORS FOR BRIDGES Six dollars No cents EACH	6	00	8,652	00
557.0103	382	SUPERSTRUCTURE SLAB WITH INTEGRAL WEARING SURFACE - BOTTOM FORMWORK REQUIRED - TYPE 3 FRICTION Five hundred thirty dollars No cents PER SQUARE YARD	530	00	202,460	00
557.2003	175	STRUCTURAL APPROACH SLAB WITH INTEGRAL WEARING SURFACE - TYPE 3 FRICTION Three hundred sixty dollars No cents PER SQUARE YARD	360	00	63,000	00
558.02	479	LONGITUDINAL SAWCUT GROOVING OF STRUCTURAL SLAB SURFACE Twenty five dollars No cents PER SQUARE YARD	25	00	11,915	00

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CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
559.01	5,263	PROTECTIVE SEALING OF STRUCTURAL CONCRETE ON NEW BRIDGE DECKS AND BRIDGE DECK OVERLAYS No Dollars Fifty cents PER SQUARE FOOT	0	50	2,631	50
564.510001	24,500	STRUCTURAL STEEL One dollar eighty cents PER POUND	1	80	44,100	00
564.510002	86,500	STRUCTURAL STEEL One dollar seventy cents PER POUND	4	70	147,050	00
564.20010008	111,000	HOT-DIP GALVANIZING OF STRUCTURAL STEEL Zero dollars forty cents PER POUND	0	40	44,400	00
565.2022	10	TYPE E.B. FIXED BEARING (55 TO 111 K) Two Thousand dollars No Cents EACH	2,000	00	20,000	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
565.2032	10	TYPE E.B. EXPANSION BEARING (55 TO 111 K) Two Thousand dollars No Cents EACH	2000	00	20000	00
568.51	261	STEEL BRIDGE RAILING (FOUR-RAIL) Three hundred twenty five dollars No cents PER LINEAR FOOT	325	00	84825	00
568.70	232	TRANSITION BRIDGE RAILING Two hundred twenty five dollars No cents PER LINEAR FOOT	225	00	52200	00
580.01	43	REMOVAL OF STRUCTURAL CONCRETE One Thousand dollars No cents PER CUBIC YARD	1000	00	43000	00
580.04	936	REMOVAL OF CONCRETE APPROACH SLAB four dollars No cents PER SQUARE FOOT	4	00	3744	00

BF-6

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
582.05	3	REMOVAL OF STRUCTURAL CONCRETE - REPLACEMENT WITH CLASS A CONCRETE Thirteen thousand five hundred dollars No Cents PER CUBIC YARD	13,500	00	40,500	00
586.0201	376	DRILLING AND GROUTING BOLTS OR REINFORCING BARS Twenty five dollars No cents EACH	25	00	9,400	00
587.01	235	BRIDGE RAILING REMOVAL AND DISPOSAL Twenty dollars No cents PER LINEAR FOOT	20	00	4,700	00
606.10	185	BOX BEAM GUIDE RAIL Sixty five dollars No cents PER LINEAR FOOT	65	00	12,025	00
606.100002	30	BOX BEAM GUIDE RAILING (SHOP BENT OR SHOP MITERED) One hundred forty dollars No cents PER LINEAR FOOT	140	00	4,200	00

BF-7

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559

BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
606.120101	4	BOX BEAM END PIECE Eight hundred dollars No Cents EACH	800	00	3,200	00
606.120201	5	BOX BEAM GUIDE RAILING END ASSEMBLY TYPE IIA Three thousand dollars No Cents EACH	3,000	00	15,000	00
606.71	411	REMOVING & DISPOSING CORRUGATED BEAM GUIDE RAILING four dollars No Cents PER LINEAR FOOT	4	00	1,644	00
606.73	102	REMOVING & DISPOSING BOX BEAM GUIDE RAILING Four dollars No Cents PER LINEAR FOOT	4	00	408	00
610.1402	15	TOPSOIL - ROADSIDE One hundred forty dollars No cents PER CUBIC YARD	140	00	2,100	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
610.1601	162	TURF ESTABLISHMENT - ROADSIDE Three dollars No cents PER SQUARE YARD	3	00	486	00
619.01	1	BASIC WORK ZONE TRAFFIC CONTROL Twenty five thousand dollars No cents LUMP SUM	25,000	00	25,000	00
619.04	12	TYPE III CONSTRUCTION BARRICADE One hundred fifty dollars No cents EACH	150	00	1,800	00
619.1711	160	TEMPORARY POSITIVE BARRIER - CATEGORY 1 (PINNING PROHIBITED) Twenty Five dollars No cents PER LINEAR FOOT	25	00	4,000	00
619.1719	36	WARNING LIGHTS ON TEMPORARY POSITIVE BARRIERS Thirty five dollars No cents EACH	35	00	1,260	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
625.01	1	SURVEY OPERATIONS Fifteen thousand dollars No Cents LUMP SUM	15,000	00	15,000	00
627.50140008	211	CUTTING PAVEMENT Six dollars No cents PER LINEAR FOOT	6	00	1,266	00
637.11	8	ENGINEERS FIELD OFFICE - TYPE 1 Two thousand two hundred dollars No Cents PER MONTH	2,200	00	17,600	00
637.34	2,000	OFFICE TECHNOLOGY AND SUPPLIES One Dollar and Zero Cents DOLLARS AND/OR CENTS	1	00	2,000	00
646.23	23	LARGE DELINEATOR, LARGE SNOWPLOWING MARKER, LARGE SUPPLEMENTARY SNOWPLOWING MARKER PANEL Twenty dollars No Cents EACH	20	00	460	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
646.32	15	STEEL POST, 2.0 LB/FT Eighty dollars No cents	80	00	1200	00
647.41	1	REMOVE AND STORE SIGN PANEL, SIGN PANEL ASSEMBLY - TYPE I (UNDER 30 SQUARE FEET) Sixty dollars No cents	60	00	60	00
685.11	277	WHITE EPOXY REFLECTORIZED PAVEMENT STRIPES - 20 MILS Eleven dollars No cents	11	00	3047	00
685.12	277	YELLOW EPOXY REFLECTORIZED PAVEMENT STRIPES - 20 MILS Eleven dollars No cents	11	00	3047	00
697.03	60,000	FIELD CHANGE PAYMENT (FCP) One Dollar and Zero Cents	1	00	60000	00

CARRY FORWARD

BROUGHT FORWARD

Project #20-C559
 BID #2022-016

Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and
 Old Ravena Road over Coeymans Creek

ITEM NUMBER	ESTIMATED QUANTITY	ITEM DESCRIPTION WITH UNIT BID PRICE WRITTEN IN WORDS	UNIT BID PRICE		AMOUNT BID	
			DOLLARS	CENTS	DOLLARS	CENTS
698.04	500	ASPHALT PRICE ADJUSTMENT <i>One Dollar and Zero Cents</i> DOLLARS AND/OR CENTS	1	00	500	00
698.05	500	FUEL PRICE ADJUSTMENT <i>One Dollar and Zero Cents</i> DOLLARS AND/OR CENTS	1	00	500	00
698.06	500	STEEL PRICE ADJUSTMENT <i>One Dollar and Zero Cents</i> DOLLARS AND/OR CENTS	1	00	500	00
699.0401	1	MOBILIZATION <i>Fifty thousand dollars</i> <i>No cents</i> LUMP SUM	50,000	00	50,000	00
TOTAL OR GROSS SUM WRITTEN IN WORDS: <i>One million three hundred eighty eight thousand eight hundred dollars and 50/100</i>			\$ <u>1,388,800.50</u>			

CARRY FORWARD

RFB#2022-016				
Bridge Superstructure Replacement of County Route 405 (Sunset Hill road0 over Basic Creek and Old Ravena Road Over Coeymans Creek				
Vendor		Winn Construction	Bette & Cring	HVB Construction
Bond		Bond	Bond	Bond
Lump Sum	\$	1,388,800.50	\$	1,477,661.00
			\$	1,592,000.00

**NOTICE TO BIDDERS - ALBANY COUNTY
REQUEST FOR BIDS #2022-016**

Sealed bids for Bridge Superstructure Replacement of County Route 405 (Sunset Hill Road) over Basic Creek and Old Ravena Road over Coeymans Creek, Bridge Superstructure Replacement Project, will be received by the Albany County Purchasing Agent, 112 State Street, Room 1000, Albany, New York 12207 until 11:00 a.m. on Thursday, February 17, 2022.

Request for bid (RFB) documents may be obtained at the office of the Albany County Purchasing Agent, as noted above.

The work sites are located at: County Route 405 (Sunset Hill Road) over Basic Creek (BIN 3301590) just to the east of the intersection of County Route 401 and County Route 405 in the Town of Westerlo, Albany County.

Old Ravena Road over Coeymans Creek (BIN 3301030) which is approximately 0.75 miles North of the southern intersection of RTE 9W and Old Ravena Road

The work includes: Replacing the existing precast superstructures with galvanized multi-girder superstructures on the existing abutments. This contract includes installation of reinforced concrete decks and approach slabs, steel bridge rail, transition bridge railing, abutment modifications and other ancillary work to replace the existing superstructures.

Plans, specifications and bid proposal forms will be provided on a CD in PDF format (ADOBE version 9) and may be obtained at the office of the Albany County Purchasing Agent listed above

This is a UNIT PRICE BID. Each proposal must be made on an official Bid Form and must be accompanied by a certified check or bid bond in the amount of 5% of the base bid as security.

Successful bidder will be required to furnish a Faithful Performance Bond and a Labor and Material Bond each in the full amount of the contract price.

The County of Albany reserves the right to reject any or all bids received and to waive any informalities discovered therein.

County of Albany, New York
County Purchasing Agent

PUBLISH ONE DAY (1/27/22)

THE EVANGELIST
TIMES UNION



*Free Enterprise
The Future of Construction*

February 16, 2022

Albany County

Re: Winn Construction Services, Inc.


To Whom it May Concern:

This letter serves to confirm that Associated Builders & Contractors, Inc. (ABC) currently conducts a fully registered, certified & approved Apprenticeship program for numerous NYS Apprenticeship training programs by the NYS Department of Labor; inclusive of Skilled Construction Craft Laborer (See attached copy of NYSDOL Form AT10)

Associated builders & Contractors, Inc. (DBA Construction Training Centers of New York State) has been authorized & approved by the New York State Education Department at sites in Albany, Onondaga, Monroe, Erie, Suffolk, Nassau, Westchester, Orange & Queen counties.

Lastly, this letter confirms that Winn Construction Services, Inc. is signatory to the ABC program & is in compliance with the Skilled Construction Craft Laborer requirements with the NYS Department of Labor.

Any further inquiries, please contact me directly.



Jeff Albert
Chief Operating Officer
albert@abcnys.org



Department of Labor

New York State Department of Labor

Apprentice Training Program Registration Agreement

Revision

Nature of Change: New Program

State Use Only	
AT Sponsor No.	<u>52295</u>
ATP Code	<u>18-514</u>
Effective Date of AT Program	<u>7/8/21</u>

- 1. Name of Sponsor: Associated Builders and Contractors Empire State
- 2. Mailing Address: 6369 Old Collamer Drive East Syracuse New York 13057 Onondaga
(number & street) (city) (state) (zip code) (county)
- 3. Actual Address: 6369 Old Collamer Drive East Syracuse New York 13057 Onondaga
(number & street) (city) (state) (zip code) (county)
- 4. Telephone No.: 315-463-7539 Ext. _____ Fax No.: _____

E-mail Address: Albert@abcnys.org

6

Trade/Occupation: Skilled Construction Craft Laborer 18-514

- 7. No. Employees: _____ No. Apprentices: 0 No. Journeyworkers: 15 8. Ratio: 1:1,1:3
- 9. DOT Code: 869.463-580 10. Length of Program: 24 months
- 11. Apprentices Probationary Period: 6 42 Months 12. Work process: Standard or Revised
- 13. Minimum Journeyworker Rate: \$ 20 per Hour 14. Effective Date of Wages: 11/1/19

15. Apprentices wage progression for each period - in months (M) or hours (H)

	1	2	3	4	5	6	7	8	9	10
M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>	M <input type="checkbox"/>
H <input checked="" type="checkbox"/>	H <input checked="" type="checkbox"/>	H <input checked="" type="checkbox"/>	H <input checked="" type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>	H <input type="checkbox"/>
1000	1000	1000	1000							
\$15.00	\$16.25	\$17.50	\$19.00							

16. The sponsor agrees to comply with the provisions on this side and on the reverse of this agreement.

17. Jeffrey S Albert, COO 11/13/19 18. _____
 Signature of Official Sponsor Representative Date Signature of Union Representative Date
 Print Name and Title Print Name, Title, and Union Name

19. [Signature] 7/8/21
 Signature New York State Department of Labor Date

AT 10 (4-16)

Approved Contingent Upon Passing Probation

NYS Department of Labor Apprentices Training

NYS Department of Labor Apprentices Training

NOV 20 2019

FEB 18 2021

Central Office



DANIEL P. MCCOY
COUNTY EXECUTIVE

DANIEL C. LYNCH
DEPUTY COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
www.albanycountyny.gov

LISA M. RAMUNDO
COMMISSIONER

SCOTT D. DUNCAN
DEPUTY COMMISSIONER

February 28, 2022

Hon. Andrew Joyce, Chairman
Albany County Legislature
112 State Street, Rm. 710
Albany, NY 12207

Dear Chairman Joyce:

The Department of Public Works is requesting the Legislature's approval to enter into a contract with Greenman Pedersen, Inc. (GPI) for Design and Construction Inspection Services, for bridge deck replacements and element specific repairs, to three Ohio Truss Bridges located in the Town of New Scotland. The fee for this work is not to exceed \$140,553.00.

The County Purchasing Agent received seven (7) proposals for this project. Our engineering staff reviewed the proposals and recommended the award to GPI, Inc. based on price, comprehension of project scope, prior experience in similar projects, staffing, client references and ability to keep the project on schedule. This project is 100% County Funded.

If there are any questions or further information is needed, please feel free to contact my office.

Sincerely,

Lisa M. Ramundo
Commissioner

cc: Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel



County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3172, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Contract Authorization with GPI for Design and Construction Inspection for Various Bridge Deck Replacements

Date: March 1, 2022
Submitted By: Lisa M. Ramundo
Department: Public Works
Title: Commissioner
Phone: 518-655-7902
Department Rep.
Attending Meeting: Lisa M. Ramundo

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel

- Personnel Non-Individual
- Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):

Greenman Pedersen, Inc.
80 Wolf Rd.
Suite #300
Albany, NY 12205

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$140,553.00
Scope of Services: Design and Construction Inspection Services

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No
If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No
Anticipated in Current Budget: Yes No

County Budget Accounts:

Revenue Account and Line: Click or tap here to enter text.
Revenue Amount: Click or tap here to enter text.

Appropriation Account and Line: 2022 Bond
Appropriation Amount: \$140,553.00

Source of Funding - (Percentages)

Federal: Click or tap here to enter text.
State: Click or tap here to enter text.
County: 100%
Local: Click or tap here to enter text.

Term

Term: (Start and end date) 5/1/2022-10/31/2023
Length of Contract: 18 Months

Impact on Pending Litigation

Yes No
If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:

Resolution/Law Number: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

The Department of Public Works is requesting the Legislature's approval to enter into a contract with Greenman Pedersen, Inc. (GPI) for Design and Construction Inspection Services, for bridge deck replacements and element specific repairs, to three Ohio Truss Bridges located in the Town of New Scotland. The fee for this work is not to exceed \$140,553.00.

The County Purchasing Agent received seven (7) proposals for this project. Our engineering staff reviewed the proposals and recommended the award to GPI, Inc. based on price, comprehension of project scope, prior experience in similar projects, staffing, client references and ability to keep the project on schedule. This project is 100% County Funded.



DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Lisa M. Ramundo, Commissioner
Public Works

FROM: Karen Storm *Karen*
Purchasing Agent

DATE: February 28, 2022

RE: RFP#2022-007 Design and Construction Inspection Services – Various Bridge Deck Replacements at Three Bridge Sites

I am in receipt of your recommendation to award the aforementioned Request for Proposals to GPI in the amount of \$140,553.00

I have reviewed your scoring sheets and believe that you have performed a thorough evaluation of the proposal(s) submitted. I have no objection to the selection of GPI for an award.

Please obtain the necessary contract approval of the County Legislature, so that we may issue a Notice of Award to the successful proposer.




DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

RECOMMENDATION NOTICE

TO: Karen Storm, Purchasing Agent

FROM: Lisa M. Ramundo, Commissioner 

DATE: February 28, 2022

RE: RFP#2022-007
Design & Construction Inspection Services
Various Bridge Deck Replacements at Three Bridge Sites

Upon review the rating of the seven (7) RFP's received for the above referenced project, I would like to recommend GPI for the award of this project in an amount not to exceed \$140,553.00.

I have attached a copy of our Engineering Divisions recommendation along with the the Bid Tally Sheet, the Rating Sheet and the Rating Worksheets.

If you have any questions, please feel free to contact my office.

LMR:ct



DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF PUBLIC WORKS
449 NEW SALEM ROAD
VOORHEESVILLE, NEW YORK 12186-4826
(518) 765-2055 - FAX (518) 447-7047
WWW.ALBANYCOUNTY.COM

LISA M. RAMUNDO
COMMISSIONER

Memorandum

TO: Lisa M. Ramundo, Commissioner

FROM: Bill Anslow, Civil Engineer

DATE: February 28, 2022

RE: RFP#2022-007
Design & Construction Inspection Services
Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites

Attached please find the Rating Sheet along with Evaluation Score Sheets for the subject project. After reviewing all seven (7) of the RFP's, we recommend the project be awarded to GPI on the basis of the best understanding of the scope of the project. Total contract amount not to exceed is \$140,553.

Please let me know if you have any questions.

WA:ct

BID TALLY SHEET
RFP 2022-007

Design and CI for
Various Bridge Deck Replacements at 3 Sites on Onesquethaw Creek

<u>COMPANY</u>	<u>Design</u>	<u>CI</u>	<u>Contingency</u>	<u>PROPOSED PRICE</u>
CDM	\$ 68,000	\$ 77,000	\$ 7,250	\$ 152,250
GPI	\$ 49,750	\$ 84,110	\$ 6,693	\$ 140,553
Barton & Loguidice	\$ 75,000	\$ 78,000	\$ 7,650	\$ 160,650
MJ Engineering	\$ 49,000	\$ 87,190	\$ 6,810	\$ 143,000
Foit Albert	\$ 66,900	\$ 73,000	\$ 6,995	\$ 146,895
Creighton Manning	\$ 50,000	\$ 87,000	\$ 6,850	\$ 143,850
Colliers	\$ 98,779	\$ 57,038	\$ 7,791	\$ 163,607

RATING SHEET
RFP 2022-007




Design and CI for
Various Bridge Deck Replacements at 3 Sites on Onesquethaw Creek

	BARTON & LOGUIDICE	CDM Smith	Colliers	CME	Foit Albert	GPI	MJ ENGINEERING & LAND SURVEYING
Lisa	8.750	8.500	7.200	9.550	8.500	9.500	9.625
Bill	8.275	7.550	5.500	8.600	7.800	8.650	8.525
Brent	8.800	8.450	6.100	9.400	8.350	9.675	9.350
Totals	25.825	24.500	18.800	27.550	24.650	27.825	27.500
Average	8.608	8.167	6.267	9.183	8.217	9.275	9.167
Rank	4	6	7	2	5	1	3

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites
Proposal Rating Worksheet

Proposer: MJ Engineering


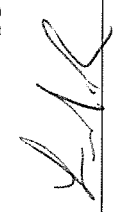
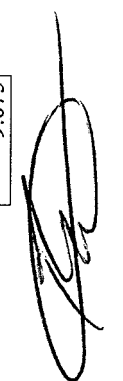
	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	9	2.25	9.5	2.375	8.5	2.125
Prior Experience in Similar Projects	20%	9	1.8	9.5	1.9	8	1.6
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	10	2	10	2	7	1.4
Total Proposed Price	20%	9.5	1.9	9.5	1.9	9.5	1.9
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	9	0.9	10	1	10	1
TOTALS:			9.35		9.625		8.525

NOTES:   

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites
Proposal Rating Worksheet

Proposer: GPI

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	9.5	2.375	9	2.25	9	2.25
Prior Experience in Similar Projects	20%	10	2	9	1.8	9.5	1.9
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	9	1.8	10	2	5	1
Total Proposed Price	20%	10	2	10	2	10	2
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	10	1	10	1	10	1
TOTALS:			9.675		9.5		8.65

NOTES:   

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites

Proposal Rating Worksheet

Proposer: Foit Albert

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	8	2	7	1.75	8	2
Prior Experience in Similar Projects	20%	8	1.6	9	1.8	8	1.6
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	8.5	1.7	9	1.8	5	1
Total Proposed Price	20%	8.5	1.7	8.5	1.7	8.5	1.7
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	8.5	0.85	10	1	10	1
TOTALS:			8.35		8.5		7.8

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TOTALS:

[Handwritten signature]

NOTES:

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites
Proposal Rating Worksheet

Proposer: Creighton Manning

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	10	2.5	10	2.5	10	2.5
Prior Experience in Similar Projects	20%	10	2	10	2	9	1.8
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	8.5	1.7	9	1.8	5	1
Total Proposed Price	20%	9	1.8	9	1.8	9	1.8
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	9	0.9	10	1	10	1
TOTALS:		9.4		9.55		8.6	

NOTES:  

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites
Proposal Rating Worksheet

Proposer: Colliers Engineering

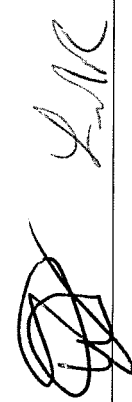

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	6	1.5	7	1.75	8	2
Prior Experience in Similar Projects	20%	5	1	5	1	3	0.6
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	6	1.2	9	1.8	5	1
Total Proposed Price	20%	7	1.4	7	1.4	7	1.4
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	5	0.5	8	0.8	0	0
TOTALS:			6.1		7.2		5.5

NOTES:   

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites
Proposal Rating Worksheet

Proposer: CDM Smith

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	9	2.25	9	2.25	9	2.25
Prior Experience in Similar Projects	20%	9	1.8	9	1.8	8	1.6
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	7	1.4	7	1.4	3	0.6
Total Proposed Price	20%	8	1.6	8	1.6	8	1.6
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	9	0.9	10	1	10	1
TOTALS:			8.45		8.5		7.55

NOTES:  **TOTALS:** 

RFP #2022-007 Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites

Proposal Rating Worksheet

Proposer: Barton and Loguidice

	Weight	Brent		Lisa		Bill	
		Rate	Score	Rate	Score	Rate	Score
Proposers Comprehension of Required (work) Scope of Services	25%	9	2.25	8	2	9.5	2.375
Prior Experience in Similar Projects	20%	10	2	10	2	9.5	1.9
Ability to Keep Project on Schedule and Within Budget (Include Examples and a proposed project schedule)	20%	8	1.6	9	1.8	5	1
Total Proposed Price	20%	7.5	1.5	7.5	1.5	7.5	1.5
Client References	5%	10	0.5	9	0.45	10	0.5
Proposed Project Staffing (Evaluation of Employees' Resumes)	10%	9.5	0.95	10	1	10	1
TOTALS:			8.8		8.75		8.275

NOTES:  



**NOTICE TO PROPOSERS -- ALBANY COUNTY
REQUEST FOR PROPOSALS #2022-007**

Sealed Proposals for Design and Construction Inspection Services for Various Bridge Deck Replacements and Minor Repair Work at Three Bridge Sites as requested by Albany County Department of Public Works will be received by the Albany County Purchasing Agent, Room 1000, 112 State Street, Albany, New York 12207 until 4:30 PM, local time on Friday, February 11, 2022.

Request for Proposal (RFP) documents may be obtained at the office of the Albany County Purchasing Agent, as noted above. RFP documents may be available for download from the Empire State Bid System website at <http://www.empirestatebidsystem.com>, **starting** by close of business (4:30 p.m.) on January 27, 2022.

Karen A. Storm
Purchasing Agent

Dated: January 18, 2022
Albany, New York

PUBLISH ONE DAY – JANUARY 27, 2022 -- THE EVANGELIST
PUBLISH ONE DAY – JANUARY 27, 2022 -- THE TIMES UNION

MVP ARENA

Albany, New York

MEMORANDUM

To: Honorable Daniel McCoy – Albany County Executive
Honorable Andrew Joyce – Chair – Albany County Legislature
Honorable Members of the Albany County Legislature

From: Bob Belber

Date: March 7, 2022

Re: REQUEST FOR APPROVAL TO ENTER INTO A THREE – Y EAR LEASE WITH - SEFCU
FOR SUITE #7 AT MVP ARENA

This letter is to request approval for SEFCU to lease Suite #7 effective as of January 1, 2022.

SEFCU has been an excellent tenant of Suite #7 and is current on all amounts owed. The term of the lease will be from January 1, 2022 through December 31, 2024.

Because they had made payments during the 13 month “Closure Period’ between April 2020 – April 2021, a credit has been provided to SEFCU towards the first years amounts owed on the new lease.

Thank you for your assistance with this request.





County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3197, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Request for approval to enter into a three-year lease with Sefcu for suite #7 at MVP Arena

Date:	March 7, 2022
Submitted By:	Robert Belber
Department:	MVP Arena
Title:	GM
Phone:	518-487-2008
Department Rep.	
Attending Meeting:	Robert Belber, MVP Arena

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel
- Personnel Non-Individual

Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):

Maurice Walston
SEFCU
700 Patroon Creek Blvd.
Albany, NY 12206

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$51,000 per year / The SEFCU lease for suite #7 expired on December 31, 202. During the "closure period" which was the span of months (April 2020-April 2021) caused by the pandemic, SEFCU paid \$24,541.67, however they did not have the use of suite # 7 during this time period. Therefore a credit in the amount of \$24,541.67 is being applied towards the amounts owed for the use of suite # 7 during the next three-year lease as follows: Annual Payments Owed In Renewal Lease: Year #1 \$26,458.33, Year #2 \$51,000, Year #3 \$51,000.

Scope of Services: Renting suite #7

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No

If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No

Anticipated in Current Budget: Yes No

County Budget Accounts:

Revenue Account and Line: AA712802451

Revenue Amount: \$24,458.33

Appropriation Account and Line: Click or tap here to enter text.

Appropriation Amount: Click or tap here to enter text.

Source of Funding - (Percentages)

Federal: Click or tap here to enter text.

State: Click or tap here to enter text.

County: 100%

Local: Click or tap here to enter text.

Term

Term: (Start and end date) January 1, 2022 - December 31, 2024

Length of Contract: Three years

Impact on Pending Litigation Yes No

If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:

Resolution/Law Number: Click or tap here to enter text.

Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

This tenant is current on payments owed and has been an excellent tenant over the years and they would like to continue to lease this suite going forward. They have accepted our offer to extend a credit for any amounts that were paid during the thirteen (13) months when the arena was closed due to the pandemic, and we will work with the Albany County's Attorney's office to make sure these provisions are contained within the new renewal lease agreement.

MVP ARENA

Albany, New York

LETTER OF INTENT

BY

SEFCU

FOR CORPORATE SUITE #-7

The above-named party or parties recognize that corporate support is vital to the continued success of the Albany County Civic Center a.k.a. the "MVP ARENA" (Previously known as the "TIMES UNION CENTER") and evidencing our support of this facility by this *Letter of Intent*. It is understood that the name of the arena was changed effective as of January 1, 2022.

This *Letter of Intent* demonstrates our intention to lease one of the MVP ARENA Private Corporate Suites, namely Suite - #7 (hereafter the Suite). The cost to lease one of these suites will be FIFTY -ONE THOUSAND DOLLARS (\$51,000.00) per contract year for a three (3) year term. **SEFCU** is required to pay (100%) of the annual lease payments that are owed. Therefore, **SEFCU shall be responsible for paying \$51,000 annually for Suite # 7 within the new renewal agreement**. The parties will endeavor to negotiate mutually acceptable lease terms within ninety (90) days of signing the letter of intent.

Such terms will include all benefits provided to **SEFCU** during the last lease of Suite #7 and due to the fact that **SEFCU** continued to pay the fees that are stipulated in the current lease during the "Closure Period", which is defined as the time period when the COVID19 pandemic caused the arena to close; and It could not present events. The "Closure Period" is **April 1, 2020 through April 30, 2021**. **SEFCU** is owed a credit in the amount of \$24,541.67. The arena when it was known as the TU Center opened and started to present ticketed events in May of 2021. A credit in the amount of \$24,541.67 is being provided to **SEFCU** due to payments that were made when the arena was closed. **SEFCU** did not have the use of their suite during the "Closure Period". The full amount of the credit will be applied towards the payments that otherwise would be payable in the first year of the next three-year renewal lease. See below for details:



LETTER OF INTENT

SEFCU

SUITE # 7

PAGE 2

The annual suite fees for the next renewal lease term in the amount of \$51,000 less a credit in the amount of (\$24,541.67) = \$26,458.33 owed for Year # 1.

ANNUAL PAYMENTS OWED IN RENEWAL LEASE

YEAR # 1	-	\$26,458.33
YEAR # 2	-	\$51,000
YEAR # 3	-	\$51,000

The amount that SEFCU will owe in Years #2 & #3 will be \$51,000 per year for a total amount payable over the next three-year renewal lease in the amount of \$128,458.33.

The Renewal Term of this Agreement shall start on January 1, 2022 and will end on December 31, 2024.

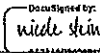
The SUITE will be furnished and consist of sixteen (16) seats. The basic amenities typically included in a SUITE are appended and made part of the *Letter of Intent*. Sixteen (16) passes will be provided at no charge for all Albany Empire and Siena Saints men's basketball home games. Sixteen (16) passes will also be provided for every ticketed event at the MVP ARENA in each contract year with the exception of the NCAA events. Suite tickets for NCAA championship events can be purchased by the Suite holder.

Furthermore, each SUITE holder will be entitled to purchase up to sixteen (16) additional tickets for all ticketed events. These tickets shall be in preferred locations outside of the SUITE. Certain events may be restricted to eight (8) additional "outside" seats.

The normal requirement of a deposit in the amount of \$3,000 is hereby being waived due to the credit that is owed as described above.

Dated: 2/23/2022

SEFCU

Signature: 

Name: nicole stein

Title: SVP Marketing



Suite Rental Summary
SEFCU

Contract Term: 01/01/2020-12/31/2020
Contract Term: 01/01/2021-12/31/2021

Contract Amount Yearly 48,500.00

Number of Months Arena Open

Contract term two years 01/01/2020-12/31/2021 24
Closure period - 04/01/2020-05/01/2021 (13)

Total Number of Months Arena Open 11

Yearly suite rental broken down by month 4,041.67
Total Number of Months Arena Open 11.00

Total Due MVP Arena

44,458.33

Payments made to MVP Arena:

Contract Term: 01/01/2020-12/31/2020 48,500.00
Contract Term: 01/01/2021-12/31/2021 20,500.00

Total Payments made to MVP Arena 69,000.00

Credit due to SEFCU

24,541.67

MVP ARENA

Albany, New York

MEMORANDUM

To: Honorable Daniel McCoy – Albany County Executive
 Honorable Andrew Joyce – Chair – Albany County Legislature
 Honorable Members of the Albany County Legislature

From: Bob Belber

Date: March 7, 2022

Re: REQUEST FOR APPROVAL TO ENTER INTO A THREE – YEAR LEASE WITH - MVP HEALTH CARE
 FOR SUITE #2 AT MVP ARENA

This letter is to request approval for MVP to take over the use of Suite #2 effective as of January 1, 2022, which previously was leased and used by the Times Union, which was the Naming Rights Partner at the arena through December 31, 2021.

MVP had previously been leasing Suite #17 and when they took the name of the facility they were moved into Suite #2 within a three-year term that will run from January 1, 2022 through December 31, 2024.

Because they had made payments during the 13 month ‘Closure Period’ between April 2020 – April 2021, a credit has been provided to MVP towards the first year amount owed on the new lease.

Thank you for your assistance with this request.





County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3198, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Request for approval to enter into a three year lease with MVP Health Care for suite #2 at MVP Arena

Date:	March 7, 2022
Submitted By:	Robert Belber
Department:	MVP Arena
Title:	GM
Phone:	518-487-2008
Department Rep.	
Attending Meeting:	Robert Belber, MVP Arena

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel

- Personnel Non-Individual
- Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):

Richard Odorizz
MVP Health Care
625 State Street
Schenectady, NY 12305

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$51,00 per year. The MVP lease originally was for suite #17. Effective as of January 1, 2022 the suite that has traditionally been used by the arena’s Naming Right’s Partner was made available to MVP and as of that date MVP has been using suite #2 instead of suite #17. During the “closure period” which was the span of thirteen (13) months (April 2020 - April 2021) and was caused by the pandemic, MVP paid \$2,750, however they did not have the use of a suite during this time period. Therefore, a credit in the amount of \$2,750 is being applied towards the amounts owed for the next three-year lease as follows: Annual Payments Owed In Renewal Lease: Year #1 \$48,250, Yeat #2 \$51,000, Year #3 \$51,000.

Scope of Services: Renting suite # 2

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No
If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No
Anticipated in Current Budget: Yes No

County Budget Accounts:

Revenue Account and Line: AA712802451
Revenue Amount: \$48,250

Appropriation Account and Line: Click or tap here to enter text.
Appropriation Amount: Click or tap here to enter text.

Source of Funding - (Percentages)

Federal: Click or tap here to enter text.
State: Click or tap here to enter text.
County: 100%
Local: Click or tap here to enter text.

Term

Term: (Start and end date) January 1, 2022 - December 31, 2024
Length of Contract: Three years

Impact on Pending Litigation

Yes No
If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:

Resolution/Law Number: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

This tenant is current on payments owed and has been an excellent tenant over the years and they would like to continue to lease this suite going forward. They have accepted our offer to extend a credit for any amounts that were paid during the thirteen (13) months when the arena was closed due to the pandemic, and we will work with the Albany County Attorney's office to make sure these provisions are contained within the new renewal lease agreement.

MVP ARENA

Albany, New York

LETTER OF INTENT

BY

MVP HEALTH CARE

FOR CORPORATE SUITE #-2

(MVP LEASED SUITE # 17 FROM 7/1/21 – 12/31/21)

(Effective as of 1/1/22 MVP moved to Suite # 2)

The above-named party or parties recognize that corporate support is vital to the continued success of the Albany County Civic Center a.k.a. the “MVP ARENA” (Previously known as the “TIMES UNION CENTER”) and evidencing our support of this facility by this *Letter of Intent*. It is understood that the name of the arena was changed effective as of January 1, 2022.

This *Letter of Intent* demonstrates our intention to lease one of the MVP ARENA Private Corporate Suites, namely **Suite - #2** (hereafter the Suite). The cost to lease one of these suites will be FIFTY-ONE THOUSAND DOLLARS (\$51,000.00) per contract year for a three (3) year term. MVP is required to pay half (100%) of the annual lease payments that are owed. Therefore, **MVP shall be responsible for paying \$51,000 annually for Suite # 17 (7/1/2021 – 12/31/2021) and will switch to Suite # 2 (from January 1, 2022 – June 30, 2024) within the new renewal agreement.** The parties will endeavor to negotiate mutually acceptable lease terms within ninety (90) days of signing the letter of intent.

Such terms will include all benefits provided to MVP during the last lease of **Suite #17** and due to the fact that MVP continued to pay the fees that are stipulated in the current lease during the “**Closure Period**”, which is defined as the time period when the COVID19 pandemic caused the arena to close; and it could not present events. The “**Closure Period**” is **April 1, 2020 through April 30, 2021**. MVP is owed a credit in the amount of **\$2,750**. The arena when it was known as the TU Center opened and started to present ticketed events in May of 2021. A credit in the amount of **\$2,750** is being provided to MVP due to payments that were made when the arena was closed. MVP did not have the use of their suite during the “**Closure Period**”. The full amount of the credit will be applied towards the payments that otherwise would be payable in the first year of the next three-year renewal lease. See below for details:



LETTER OF INTENT

MVP HEALTH CARE

SUITE # 2

PAGE 2

The annual suite fees for the next renewal lease term in the amount of \$51,000 less a credit in the amount of (\$2,750) = \$48,250 owed for Year # 1.

ANNUAL PAYMENTS OWED IN RENEWAL LEASE

YEAR # 1 - \$48,250

YEAR # 2 - \$51,000

YEAR # 3 - \$51,000

The amount that MVP will owe in Years #2 & #3 will be \$51,000 per year for a total amount payable over the next three-year renewal lease in the amount of \$150,250.

The Renewal Term of this Agreement shall start on July 1, 2021 and will end on June 30, 2024.

NOTE - MVP moved from Suite # 17 to Suite #2 as of 1/1/22.

The SUITE will be furnished and consist of sixteen (16) seats. The basic amenities typically included in a SUITE are appended and made part of the Letter of Intent. Sixteen (16) passes will be provided at no charge for all Albany Empire and Siena Saints men's basketball home games. Sixteen (16) passes will also be provided for every ticketed event at the MVP ARENA in each contract year with the exception of the NCAA events. Suite tickets for NCAA championship events can be purchased by the Suite holder.

Furthermore, each SUITE holder will be entitled to purchase up to sixteen (16) additional tickets for all ticketed events. These tickets shall be in preferred locations outside of the SUITE. Certain events may be restricted to eight (8) additional "outside" seats.

The normal requirement of a deposit in the amount of \$3,000 is hereby being waived due to the credit that is owed as described above.

MVP HEALTH CARE

Dated: _____

Signature: _____

Name: Richard Odoltsz

Title: _____

Digitally signed by Richard Odoltsz - Controller
DN: cn=Richard Odoltsz, Controller, gn=Richard Odoltsz - Controller, ou=US United States, email=rodoltsz@mvphealthcare.com
Reason: I am approving this document
Location:
Date: 2022-02-25 11:56:05:00



MVP ARENA

Albany, New York

MEMORANDUM

To: Honorable Daniel McCoy – Albany County Executive
Honorable Andrew Joyce – Chairman of Albany County Legislature
Honorable Members of the Albany County Legislature

From: Bob Belber
General Manager – MVP Arena

Date: March 9, 2022

Re: REQUEST FOR APPROVAL – DAKTRONICS – REPLACEMENT OF MVP ARENA
CENTERHUNG VIDEO SCOREBOARD & LED RIBBON BOARDS – SOURCEWELL CONTRACT
#050819

The existing video scoreboard and LED ribbon board systems are now 11 years old and the systems are outdated and failing in operation during games presented at the MVP Arena. The scorers tables and the overall scoring system that feeds the scores for teams, time clock and fouls etc. to the board for display for fans is not working properly. The NCAA requires fully functioning video scoreboards with scoring systems and time clocks that are accurate and operating correctly. With the NCAA Men's Basketball coming back to Albany in March of 2023 it is imperative that we replace these systems prior to the start of the 2022-2023 Siena Basketball Season as well as the start of the NLL Albany FireWolves 2022-2023 Season which starts in December of 2022.

Albany County received approval to receive a NY State grant to assist with the funding for this project. If the project does not get completed by the end of 2022 this grant will be in jeopardy of being lost.

The Albany County Capital Plan includes \$2.875 million for this project. The proposal received from Daktronics using the Sourcewell Contract #050819 has a quote of \$2,841,000.

Thank you for your assistance and understanding as this is a time sensitive project.





County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3201, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Request to purchase replacement of MVP Arena Centerhung Video Scoreboard & LED Ribbon Boards

Date: March 9, 2022
Submitted By: Robert Belber
Department: MVP Arena
Title: GM
Phone: 518-487-2008
Department Rep.
Attending Meeting: Robert Belber, MVP Arena

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel

- Personnel Non-Individual
- Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):

Daktronics
201 Daktronics Drive
Brookings, SD 57006
Scott Wilson-Regional Sales / Thomas Westman-Project Mgr.

Additional Parties (Names/addresses):

Click or tap here to enter text.

Amount/Raise Schedule/Fee: \$2,838,000 Materials/on-site Install
& Supervision/Training - \$2,025,914 Physical Installation
- \$590,596 Electrical
Installation - \$224,490
Total Project Certified as per Sourcewell Contract #050819 - \$2,841,000
Project Completion Date - November 1, 2022
Scope of Services: See Daktronics Quote/Proposal Attached Herein

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No
If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No
Anticipated in Current Budget: Yes No

County Budget Accounts:
Revenue Account and Line:
Revenue Amount: Click or tap here to enter text.

Appropriation Account and Line: AA712802451
Appropriation Amount: \$2,838,000

Source of Funding - (Percentages)
Federal: Click or tap here to enter text.
State: Click or tap here to enter text.
County: 100%
Local: Click or tap here to enter text.

Term
Term: (Start and end date) Project Completion Date - November 1, 2022
Length of Contract: Click or tap here to enter text.

Impact on Pending Litigation Yes No
If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:
Resolution/Law Number: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)
The existing video scoreboard and LED ribbon board systems are now 11 years old and the systems are outdated and failing in operation during games presented at the MVP Arena. The scorers tables and the overall scoring system that feeds the scores for teams, time clock and fouls etc. to the board for display for fans is not working properly. The NCAA requires fully functioning video scoreboards with scoring systems and time clocks that are accurate and operating correctly. With the NCAA Men’s Basketball coming back to Albany in March of 2023 it is imperative that we replace these systems prior to the start of the 2022-2023 Siena Basketball Season as well as the start of the NLL Albany FireWolves 2022-2023 Season which starts in December of 2022. The proposed procurement is through Sourcwell contract # 050819 and a concurrence letter from the Albany County Division of Purchasing is attached.

MVP Arena
51 S Pearly Street
Albany, NY 12207
Bob Belber
(518) 487-2007

731374-1 REV 1
9-March-2022
Valid for 60 Days
FCA: Destination
Payment Terms: TBD
Subject to credit review

RE: MVP Arena – Centerhung & Ribbons - Sourcewell Contract #050819

Daktronics, Inc. ("Daktronics") appreciates the opportunity to provide a Quote to MVP Arena ("Purchaser").

Equipment and Services

CENTERHUNG

Centerhung Main Video - Four (4) Indoor Daktronics LED Video Displays

- Daktronics Model: DVN-3051-5.9MN-2000-BC-MA-504x840
- Approximate Active Area: 9.84' high x 16.40' wide
- Pixel Pitch: 5.9mm
- Matrix: 504 pixels high x 840 pixels wide

Top Ring - One (1) Indoor Daktronics LED Video Display

- Daktronics Model: DVN-3051-5.9MN-2000-BC-MA-168x3528
- Approximate Active Area: 3.28' high x 68.89' wide
- Pixel Pitch: 5.9mm
- Matrix: 168 pixels high x 3528 pixels wide

Bottom Ring - One (1) Indoor Daktronics LED Video Display

- Daktronics Model: DVN-3051-5.9MN-2000-BC-MA-168x3024
- Approximate Active Area: 3.28' high x 59.05' wide
- Pixel Pitch: 5.9mm
- Matrix: 168 pixels high x 3024 pixels wide

Corner Wedges - Four (4) Indoor Daktronics LED Video Displays

- Daktronics Model: DVN-3050-5.9MN-2000-BC-MA-504x110
- Approximate Active Area: 9.84' high x 2.15' wide
- Pixel Pitch: 5.9mm
- Matrix: 504 pixels high x 110 pixels wide

Daktronics Integrated Control Solution includes the following:

- System Level Components
 - One (1) 16-port KVM system
 - Provides easy access to all components of system via a single user station
 - One (1) 14-port Gigabit Network Router

- Rackmount ethernet device
- Provides network-based interconnectivity of control system equipment
- One (1) Daktronics Sports Timing Interface Unit
 - Rackmount scoring and timing server
 - Makes data and timing information available across the control system network
- One (1) Data Broadcast Unit
 - Provides game-in-progress information to the TV truck location for broadcasting purposes
- One (1) Remote Power Control Unit; Four (4) Switches
 - Rackmount power switching console
 - On/Off power control of displays from control room
- One (1) Daktronics Administration Server
 - Rack server grade hardware
 - Houses Venus Control Suite, Diagnostics Software, Data Server, and other applications for the control and maintenance of display systems
- One (1) Venus License
 - Software for scheduled content playback, control, and diagnostics
- One (1) Network Attached Storage Device
 - Rackmount industrial hard drive, 8TB
 - Supports up to 90 hours of 1080p (20 hours of 4K) of content storage
- One (1) Daktronics Show Control User Station
 - User interface for easy command and control of the entire display system
 - All-in-one HP Touchsmart system with keyboard and mouse
- One (1) Daktronics Show Control User Station
 - User interface for easy command and control of the entire display system
 - Rack mounted
- Two (2) Show Control Licenses
 - Software used for content playback, control, and diagnostics during live events
- One (1) Control Systems Workstation
 - Rack mounted monitor and keyboard drawer
 - Provides service access to all of the components of the control system
- One (1) Control Systems Workstation
 - Countertop user station with monitor that can be positioned up to 100 feet (30 meters) away from control rack
 - Provides service access to all of the components of the control system
- One (1) Hardware Cabinet
 - Control rack with hardware pre-installed and pre-wired
 - Side enclosed, 40u server rack with casters
- One (1) Uninterruptable Power Supply
 - Rack mounted UPS
 - Provides temporary power for control system in case of supply interruption

- Display Level Components
 - Shared canvas configuration allowing content to span across the displays while allowing independent operation
 - Two (2) Daktronics Media Players with four (4) assignable 3G/1080p input/outputs
 - Rackmount content server
 - Distributes pre-produced content and real-time data to display(s)
 - Ingests live video
 - Two (2) Daktronics Display Interfaces (2-cards):
 - Rackmount video processor and diagnostics converter with built-in scaler
 - Converts and transmits video to (and receives diagnostics from) the display

RIBBONS

One (1) Indoor Daktronics LED Ribbon Display

- Daktronics Model: RTN-301-15MN-2000-SC-MA-56x17152
- Approximate Active Area: 2.87' high x 879.27' wide
- Pixel Pitch: 15mm
- Matrix: 56 pixels high x 17152 pixels wide

Display Level Components

- Shared canvas configuration allowing content to span across the displays while allowing independent operation
- Two (2) Daktronics Media Players, up to 720p Output
 - Rackmount content server
 - Distributes pre-produced content and real-time data to display(s)
- Four (4) Daktronics Display Interfaces:
 - Rackmount video processors and diagnostics converter (does not include a scaler)
 - Converts and transmits video to (and receives diagnostics from) the display

SCORER'S TABLES

Six (6) Daktronics Scorers Tables

- Daktronics Model: ST-3130-5.9MN-1400-BR-MA-126x504
- Approximate cabinet dimensions: 2.46' high x 9.84' wide
- Matrix size: 126x504
- Pixel Pitch: 5.9mm
- End Pad Logos
- Six (6) Protective Covers
- Possession Indicator

Fiber Cabling

Three (3) All-Sport Controllers

Fourteen (14) – TI-2031 – Locker Room Clocks

Three (3) – BB-2140 – Main Shot Clocks

Three (3) – BB-2141 – Aux Shot Clocks

Three (3) – LED Lightstrips

DAKTRONICS QUOTE

On-Site Installation Supervision & Commissioning
Centerhung - Lower Canvas Shroud
Project Management/Engineering & Certified Drawings
3% Spare Parts
Shipping to Site
Two (2) Years Parts and Labor Service with 24-hour Response
Creative Services Basic Content Package
Three (3) Days Operator Training
Two (2) Events – Technical Event Support

List Price: \$2,229,206

Sale Price: \$2,025,914

Physical Installation

Centerhung & Secondary Structure
See IR Checklist for scope of work

Estimated Physical Installation \$590,596

Electrical Installation

See IR Checklist for scope of work

Estimated Electrical Installation \$224,490

Total Project Certified as per Sourcewell Contract #050819 \$2,841,000

FIRST YEAR OF SERVICE:

One Year Standard Parts and Labor Warranty with 24 Hour On-Site Response DD2964938
(<https://portal.daktronics.lan/docs/sales/SupportDocuments/Daktronics Live Events One Year Parts and Labor Extended Service with 24-Hour Response.pdf>) concurrent with One Year Warranty and Limitation of Liability

ADDITIONAL YEARS OF EXTENDED SERVICE: Extended Services shall commence upon expiration of first year of Service, subject to the Terms and Conditions of Extended Service SL-05662 (http://www.daktronics.com/terms_conditions/SL-05662.pdf).

Year 2 Enhanced Service with 24 Hour On-Site Response per DD2772729
(<http://www.daktronics.com/enhanced24hour>)

The parties agree that due to the volatile market for materials, including but not limited to steel, copper wire, electrical devices, and other related components, Daktronics reserves the right to adjust the contract price prior to execution of the Quote.

Unless otherwise provided on the attached Installation Responsibilities Checklist, the following are not included: permits, duties, taxes, foundations, structural beams, installation, identification panels, power, conduit, and electrical hookup to the equipment. Taxes: Buyer must provide a

DAKTRONICS QUOTE

sales tax exemption certificate to claim exemption. Specifications subject to change; refer to shop drawings for exact dimensions prior to construction. This quote is subject to the following:

- SL-02375 Standard Terms and Conditions of Sale
 - (http://www.daktronics.com/terms_conditions/SL-02375.pdf)
- SL-02374 Standard Warranty and Limitation of Liability
 - (http://www.daktronics.com/terms_conditions/SL-02374.pdf)

Due to the dynamic COVID -19 situation, the freight pricing and proposed schedule for delivery and performance of services are subject to change.



Scott Willson
Regional Sales
914-953-7455
Scott.Willson@Daktronics.com



or
Thomas Westman
Project Manager
605-651-2385
Thomas.Westman@Daktronics.com

INSTALLATION RESPONSIBILITIES CHECKLIST
ATTACHMENT A
Installation Responsibilities Checklist: Indoor

Responsible Party		Description
Daktronics	Customer	
	✓	1. Secure necessary construction permits.
✓		2. Removal of existing equipment.
✓		3. Removal of existing structure.
✓		4. Disposal of existing equipment.
✓		5. Disposal of existing structure.
✓		6. Generate and issue site specific electrical and signal drawing submittals for video equipment.
✓		7. Generate and issue site specific equipment shop drawing and attachment detail submittals for video equipment.
	✓	8. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts.
	✓	9. Customer is responsible to ensure the existing structure/building is adequate, including any necessary modifications, for the installation of the Equipment, including but not limited to (i) obtaining certified engineer drawings to the extent required by law and (ii) providing Daktronics, upon reasonable request, documentation relating to the existing structure and modifications necessary for Daktronics perform its work.
✓		10. Engineering certification for electrical design.
✓		11. Engineering design and certification for Equipment attachment design.
	✓	12. Unobstructed access to equipment and control room installation site until display is 100%.
	✓	13. Mark location of the new Equipment as delineated in the quote.
	✓	14. Provide camera-ready artwork for ad panels, and logos at time of order.
	✓	15. Provide all required floor protection.
✓		16. Site clean-up after Daktronics work.
✓		17. Crating and shipping of all equipment to facility via common or independent carrier.
✓		18. Accept, lift, unload, and inspect all video equipment and control equipment from carrier.
	✓	19. Provide storage of video equipment and control equipment in a safe, dry, and secure location until installation.
✓		20. Assembly of centerhung suspended system (structure and displays).
✓		21. Steel fabrication and install support structure - excluding catwalk(s), ladder-way(s).
✓		22. Fabricate and install substructure.
✓		23. Prime and paint main support structure.
✓		24. Prime and paint substructure
✓		25. Lift and mount Equipment listed in this quotation.
	✓	26. Provide and install all required floor and wall boxes as per provided system electrical and signal drawings – provide written verification that all deck/wall boxes are installed and all cable has been pulled prior to installers' arrival.
	✓	27. Provide and install power drop, including flexible power cable, from power source at ceiling location to suspended displays in lowered position.

	✓	28. Provide primary power feed up to and including demarcation point in the form of transformer and electrical disconnect with over current protection per all applicable electrical codes and regulations. Note: Maximum voltage of 120 volts line to neutral for all display systems.
✓		29. Provide secondary power conduits, distribution panel, power cable and power hook-up from the demarcation point to all Daktronics supplied load centers/termination panel at/within the Equipment.
✓		30. Mount and install fiber patch panel as required by electrical and signal drawings.
✓		31. Provide and install signal cable conduit, with pull string, from control location to all Equipment locations/signal termination points, as delineated in the electrical and signal drawings.
	✓	32. Communication responsibility (DSL line, Network, Static IP address and associated monthly fees) as necessary for this system. Supply static IP address five (5) days prior to installation.
	✓	33. Provide all required building (wall/roof) penetrations for the installation of Daktronics provided wireless bridge and/or radio transmitter/receiver components. Mount Daktronics provided wireless bridge and/or radio transmitter/receiver components to the building in accordance with manufacturers recommendations.
✓		34. Furnish signal cable as delineated on the quote.
✓		35. Labor to pull all new signal cable (and remove existing cable, if required).
	✓	36. Interface cabling with audio system including conduit, cabling, and installation of cabling.
✓		37. Remote power control/switching (contactors and wiring).
✓		38. Terminate signal cable at control location and video Equipment.
	✓	39. Provide a climate controlled and secure control room for all control systems (on/off venue site). Control room is to be climate controlled by Customer. Normal operating temperature should be between 65 and 75 degrees Fahrenheit. Normal operating humidity should be less than 80 percent non-condensing. Storage temperature should be between 40 and 95 degrees Fahrenheit. Storage humidity should be less than 95 percent non-condensing.
	✓	40. Provide high speed internet connection to control room equipment.
	✓	41. Required power outlets on clean dedicated circuit(s) for all video and control equipment.
✓		42. Provide computer(s) for control software.
✓		43. Unpack, set-up, hook-up, and testing of control system.
	✓	44. Provide personnel for maintenance and operator training.
✓		45. Perform final systems testing and commissioning.
	✓	46. Final acceptance, per DF-1252.
✓	✓	47. Walk-thru inspection at Substantial Completion and identification of punch list items
✓		48. Completion of punch list items.

NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.



DANIEL P. McCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
DEPARTMENT OF GENERAL SERVICES
PURCHASING DIVISION
112 STATE STREET, ROOM 1000
ALBANY, NEW YORK 12207-2021
(518) 447-7140 - FAX (518) 447-5588

DAVID M. LATINA
COMMISSIONER OF GENERAL SERVICES

KAREN A. STORM
PURCHASING AGENT

MEMORANDUM

TO: Bob Belber, General Manager
MVP Arena

FROM: Karen Storm
Purchasing Agent

DATE: March 10, 2022

RE: Replacement of MVP Arena Centerhung Video Scoreboard and LED Ribbons Board

I am in receipt of your recommendation to Daktronics in the amount of \$2,841,000.00 for the Replacement of the MVP Arena Centerhung Video Scoreboard and LEG Ribbons Board.

As Daktronics has an approved Sourcewell Contract#050819 I have no objection of your selection.

Please obtain the necessary contract approval of the County Legislature, so that we may issue a Notice of Award to the successful vendor.



DANIEL P. MCCOY
COUNTY EXECUTIVE

COUNTY OF ALBANY
OFFICE OF THE EXECUTIVE
112 STATE STREET, ROOM 1200
ALBANY, NEW YORK 12207-2021
(518) 447-7040 - FAX (518) 447-5589
WWW.ALBANYCOUNTY.COM

DANIEL C. LYNCH, ESQ.
DEPUTY COUNTY EXECUTIVE

March 9, 2022

Honorable Andrew Joyce, Chairman
Albany County Legislature
112 State Street, Room 710
Albany, New York 12207

Dear Chairman Joyce:


The Office of the Albany County Executive is requesting that the Legislature formally designate Discover Albany as the official Sports Commission and Film Commission for Albany County. These designations will formalize roles that Discover Albany has already been filling in an informal manner. Formalizing these roles will help improve coordination between stakeholders within Albany County, enhance Discover Albany's ability to attract new tourism business to our County, and increase their ability to leverage outside funding to support their efforts.

Film Albany's mission is to diversify and enrich Albany County's economic development by welcoming and serving motion pictures, television, commercials, and all other forms of media production, while promoting and serving the locations, products, services, businesses, and natural assets throughout our Destination. The Film Albany Commissioner acts as a critical link between Governmental agencies and private services to the Film Industry.

The Albany County Sports Commission is a newly formed Division of Discover Albany, the Albany County Convention & Visitors Bureau. The Commission is a collaboration of leaders from key public, private and collegiate sports facilities throughout Albany County working to ensure that building use is maximized, driving business to hotels, restaurants, attractions and more. While Discover Albany has been functioning as the de facto Sports Commission and collaborates on key events with the Sports Foundation of the Capital Region, efforts to formalize this division are of great value.

If you should have any questions, please do not hesitate to contact me.

Sincerely


Daniel P. McCoy
Albany County Executive

cc: Hon. Dennis Feeney, Majority Leader
Hon. Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel



County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-3200, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

Requesting the Legislature Designate Discover Albany as the official Albany County Sports Commission and Albany County Film Commission (Film Albany)

Date:	3/9/2022
Submitted By:	Lucas Rogers
Department:	County Executive
Title:	Analyst
Phone:	518-447-5566
Department Rep.	
Attending Meeting:	Lucas Rogers

Purpose of Request:

- Adopting of Local Law
- Amendment of Prior Legislation
- Approval/Adoption of Plan/Procedure
- Bond Approval
- Budget Amendment
- Contract Authorization
- Countywide Services
- Environmental Impact/SEQR
- Home Rule Request
- Property Conveyance
- Other: (state if not listed) Click or tap here to enter text.

CONCERNING BUDGET AMENDMENTS

Increase/decrease category (choose all that apply):

- Contractual
- Equipment
- Fringe
- Personnel

- Personnel Non-Individual
- Revenue

Increase Account/Line No.: Click or tap here to enter text.
Source of Funds: Click or tap here to enter text.
Title Change: Click or tap here to enter text.

CONCERNING CONTRACT AUTHORIZATIONS

Type of Contract:

- Change Order/Contract Amendment
- Purchase (Equipment/Supplies)
- Lease (Equipment/Supplies)
- Requirements
- Professional Services
- Education/Training
- Grant

Choose an item.

Submission Date Deadline Click or tap to enter a date.

- Settlement of a Claim
- Release of Liability
- Other: (state if not listed) Click or tap here to enter text.

Contract Terms/Conditions:

Party (Name/address):
Click or tap here to enter text.

Additional Parties (Names/addresses):
Click or tap here to enter text.

Amount/Raise Schedule/Fee: Click or tap here to enter text.
Scope of Services: Click or tap here to enter text.

Bond Res. No.: Click or tap here to enter text.
Date of Adoption: Click or tap here to enter text.

CONCERNING ALL REQUESTS

Mandated Program/Service: Yes No
If Mandated Cite Authority: Click or tap here to enter text.

Is there a Fiscal Impact: Yes No
Anticipated in Current Budget: Yes No

County Budget Accounts:

Revenue Account and Line: Click or tap here to enter text.

Revenue Amount: Click or tap here to enter text.

Appropriation Account and Line: Click or tap here to enter text.

Appropriation Amount: Click or tap here to enter text.

Source of Funding - (Percentages)

Federal: Click or tap here to enter text.

State: Click or tap here to enter text.

County: Click or tap here to enter text.

Local: Click or tap here to enter text.

Term

Term: (Start and end date) Click or tap here to enter text.

Length of Contract: Click or tap here to enter text.

Impact on Pending Litigation

Yes No

If yes, explain: Click or tap here to enter text.

Previous requests for Identical or Similar Action:

Resolution/Law Number: Click or tap here to enter text.

Date of Adoption: Click or tap here to enter text.

Justification: (state briefly why legislative action is requested)

The Office of the Albany County Executive is requesting that the Legislature formally designate Discover Albany the office Sports Commission and Film Commission for Albany County. These designations will formalize roles that Discover Albany has already been filling in an informal manner. Formalizing these roles will improve coordination between stakeholders within and outside of Albany County, enhance Discover Albany’s ability to attract new business, and increase their ability to leverage outside funding to support their efforts.

Film Albany’s mission is to diversify and enrich Albany County’s economic development by welcoming and serving motion pictures, television, commercials, and all other forms of media production, while promoting and serving the locations, products, services, businesses, and natural assets throughout our Destination. The Film Albany Commissioner acts as a critical link between Governmental agencies and private services to the Film Industry.

The Albany County Sports Commission is a newly formed Division of Discover Albany, the Albany County Convention & Visitors Bureau. The Commission is a collaboration of leaders from key public, private and collegiate sports facilities throughout Albany County working to ensure that building use is maximized, driving business to hotels, restaurants, attractions and more. While Discover Albany has been functioning as the de facto Sports Commission and collaborates on key events with the Sports Foundation of the Capital Region, efforts to formalize this division are of great value.



ALBANY COUNTY SPORTS COMMISSION

MISSION

TO FOSTER A POSITIVE SOCIO-ECONOMIC IMPACT ON, AND A HEIGHTENED AWARENESS AND IMAGE OF, ALBANY COUNTY BY ATTRACTING, HOSTING, AND SUPPORTING A WIDE VARIETY OF SPORTING EVENTS.

ABOUT

The Albany County Sports Commission is a Division of Discover Albany, the Albany County Convention & Visitors Bureau. The Commission is a collaboration of leaders from key public, private and collegiate sports facilities throughout Albany County working to ensure that building use is maximized, driving business to hotels, restaurants, attractions and more. While Discover Albany has been functioning as the de facto Sports Commission and collaborates on key events with the Sports Foundation of the Capital Region, efforts to formalize this division are of great value. Formalizing ensures that the voices of all related entities are heard under one collaborative umbrella. It gives one point of contact for new business outreach, ensuring no piece of business slips under the radar. Formalizing also allows the organization to collectively leverage resources that may become available to benefit the community.

The Sports Commission model has proven to be effective internally for sports, as well as with our Film Commission. Having one official point for the county not only makes it easier for planners to get what they need; it allows the Destination Management & Marketing Association (Discover Albany) to maximize the County's resources to ensure the greatest economic impact of events being held in the county. Hotels can be better utilized for their space, location, and services rather than having a piecemeal approach which can lead to a poor allocation of resources and lost business.

Externally, Sports Commissions exist across the nation, including in many of our competitor markets such as Buffalo, Rochester, Syracuse, and Long Island. Through formalization, Commissions are not only better equipped to fill their existing inventory, but also evaluate and drive development of expanded current assets or additional facilities based on knowledge and evaluation of needs and opportunities.

Ultimately, The Albany County Sports Commission's goals include:

- organizing the area sports scene and bringing area, regional, and national sporting events to the Area.
- showcasing our community by making Albany County a hub for sporting events and activities.
- build a reputation for being a world-class sports destination that will elevate Albany and improve the quality of life for its citizens.



FILM ALBANY, A DIVISION OF DISCOVER ALBANY

MISSION

Film Albany's mission is to diversify and enrich Albany County's economic development by welcoming and serving motion pictures, television, commercials, and all other forms of media production, while promoting and serving the locations, products, services, businesses, and natural assets throughout our Destination. The Film Albany Commissioner acts as a critical link between Governmental agencies and private services to the Film Industry.

ABOUT THE FILM COMMISSION

Production Companies like Disney/Marvel, HBO, Showtime, and many more look to Film Albany, a Division of Discover Albany, for their location needs, local expertise, resources and know how. As the Film Commission for Albany County, Film Albany has served the City of Albany and surrounding area for more than 20 years bringing everything from feature films to television series to independent projects to life in our own backyard.

While Film Albany has been servicing Albany County and the surround area for all of these years, a formal designation was never evaluated for its benefits – until now. Formalizing Film Albany as the Officially Designated Film Commission for Albany County will not only lend additional credibility to the work already being done.

Formalizing Film Albany ensures that the voices of all related entities are heard under one collaborative umbrella. It gives one point of contact for new business outreach, ensuring no piece of business slips under the radar, and removes any confusion that film makers may have regarding who the point of contact may be. Formalizing also allows the organization to leverage resources that may have been previously unavailable to benefit the community, film stakeholders, professionals and more.

The benefits of supporting film production in Albany County are numerous, including generating an average economic impact of approximately \$150,000 per day, generating pride of place for residents and business owners, and supporting tourism-related businesses such as hotels, venues, and restaurants.

Formally designating Film Albany as the Official Film Commission of Albany County will ensure our continued success and growth as a top destination for filmmaking in the US. Recognized by our partners at the NYS Tourism Industry Association, the Motion Picture Association of America, and the Governor's Film Office as a leading Film office in Upstate New York that serves as a model for others, Film Albany continues to put Albany County's best face forward.