

## THE FISCAL CONDITION OF ALBANY COUNTY 2021 YEAR-END

PRESENTED MAY 2022

SUSAN A. RIZZO

ALBANY COUNTY COMPTROLLER

- 1. 2021 RESULTS AND ACCOMPLISHMENTS
- 2. 2022 Progress
- 3. Looking Forward

# 2021 RESULTS AND ACCOMPLISHMENTS

### OVERALL 2021 BUDGET VS. ACTUAL

| DOLLARS IN MILLIONS | ADOPTED BUDGET | REVISED BUDGET | ACTUAL       | VARIANCE      | %             |
|---------------------|----------------|----------------|--------------|---------------|---------------|
| REVENUE             | \$720          | \$765          | \$733        | (\$32)        | (4.2%)        |
| Expenses            | <u>\$720</u>   | <u>\$772</u>   | <u>\$696</u> | <u>(\$76)</u> | <u>(9.8%)</u> |
| Surplus/(Deficit)   |                | (\$7)          | \$37         |               |               |

# GENERAL FUND OVERALL COMPARISON 2021 VS. 2020

| DOLLARS IN MILLIONS          | 2020     | 2021    | Increase/<br>(Decrease) | %      |
|------------------------------|----------|---------|-------------------------|--------|
| Revenue & Transfers          | \$561.2  | \$634.7 | \$73.5                  | 13.1%  |
| Expenses                     | \$593.3  | \$550.9 | (\$42.4)                | (7.1%) |
| NET TRANSFERS TO OTHER FUNDS | \$6.1    | \$38.0  | \$31.9                  |        |
| Surplus/(Deficit)            | (\$38.2) | \$45.8  | \$84.0                  |        |

## FUND BALANCE AND DEBT RESERVE COMPARISON YEAR-OVER-YEAR

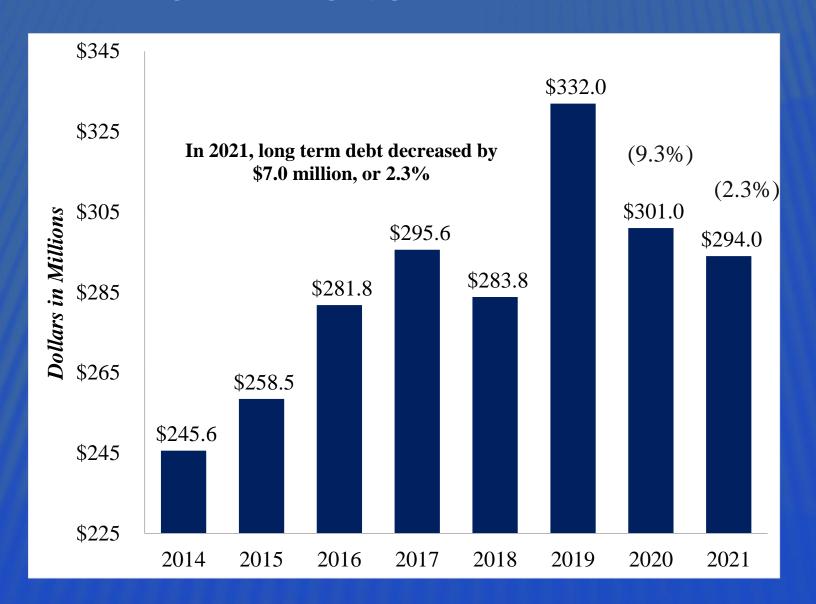
| DOLLARS IN MILLIONS | 2019   | 2020   | 2021   | Increase/<br>(Decrease) |
|---------------------|--------|--------|--------|-------------------------|
| Fund Balance        | \$67.5 | \$56.2 | \$98.6 | \$42.4                  |
| Debt Reserve        | \$17.5 | \$34.1 | \$34.8 | \$0.7                   |

Fund Balance Increased \$42.4 Million from 2020

### STRONG FINANCIAL POSITION

| DOLLARS IN MILLIONS     | 2018   | 2019   | 2020   | 2021   |
|-------------------------|--------|--------|--------|--------|
| Unassigned Fund Balance | \$50.6 | \$49.6 | \$34.5 | \$65.0 |

### TOTAL LONG TERM DEBT



### ONGOING PANDEMIC RECOVERY

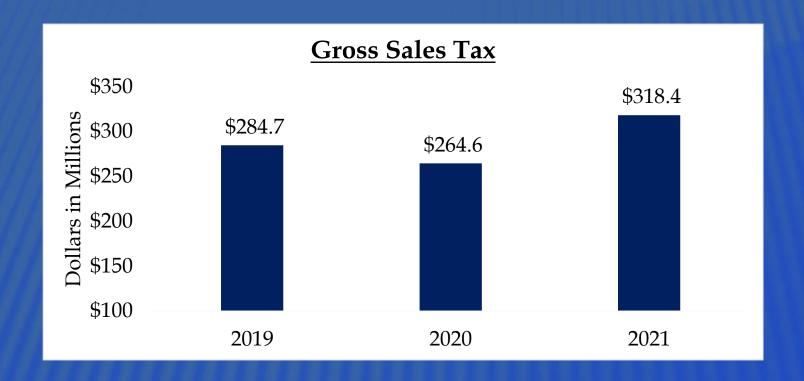
- Albany County Unemployment Rate
- Albany County Sales Tax
- American Rescue Plan Act (ARPA)

### ALBANY COUNTY UNEMPLOYMENT RATE



SOURCE: U.S. BUREAU OF LABOR STATISTICS

### RESULTS FOR 2021



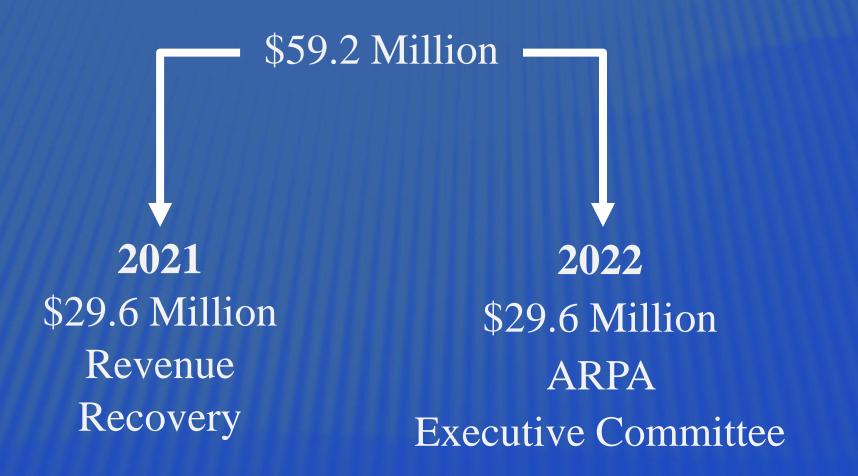
• Sales Tax Growth by Over \$53.8 million, or 20.3%

### RESULTS FOR 2021



• Hotel Occupancy Tax Growth of 41.4%

### AMERICAN RESCUE PLAN ACT (ARPA)



#### ACHIEVEMENTS

| DOLLARS IN MILLIONS            | 2021  | 2022   | 2023  | 2024  | '25 – '30 |
|--------------------------------|-------|--------|-------|-------|-----------|
| DEBT RESERVE PROPOSED SCHEDULE | \$5.0 | \$13.4 | \$7.3 | \$2.4 | \$6.1     |

- Maintained Strong Credit Rating of AA Stable
- Established Multi-Year Schedule to Better Utilize the County's Debt Reserve
- Developed Cooperative Working Relationships with Departments

### AUDIT OVERVIEW

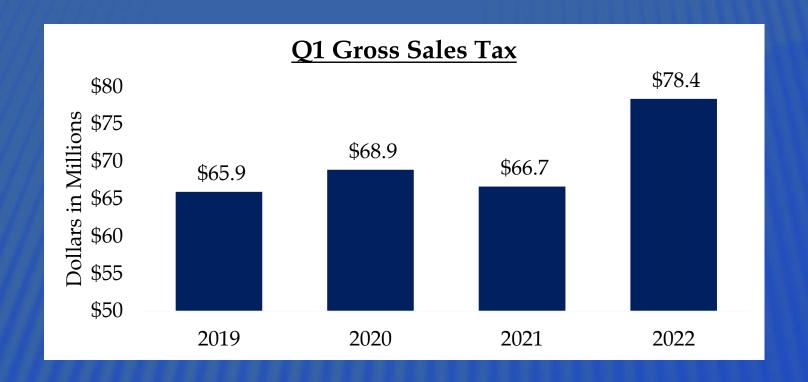
- 1. Asset Forfeiture Audit
- 2. Accounts Receivable Review
- 3. Fixed Asset Review
- 4. Albany County Correctional Facility Audit
- 5. Procurement Card and Cellular Audit

### 2022 PROGRESS

### 2022 Trends to Monitor

- Sales Tax Outperforming
- American Rescue Plan Act
- Resumed Investing County's Cash
- Local Economic Outlook

### 2022 YTD SALES TAX



2022 Q1 Sales Tax is 17.5% greater than 2021

### AMERICAN RESCUE PLAN ACT (ARPA)

- American Rescue Plan Executive Committee
- The committee will allocate \$29.6 million of federal stimulus
  - ✓ County Projects
  - ✓ Economic Development
  - ✓ Community Development
  - ✓ Public Health Initiatives

### RESUMED INVESTING COUNTY'S CASH

- Closely monitored interest rates throughout the Pandemic and began actively investing again in March 2022
  - ✓ Treasury Bills
  - ✓ Money Market Accounts
  - ✓ NYCLASS and NYCLASS Prime
- Anticipate approximately \$700,000 in interest in 2022 compared to \$230,500 in 2021

### LOCAL ECONOMIC OUTLOOK

- Advance Albany County Alliance
- Significant Projects Within Albany County
- Increased Travel Through Albany International Airport

**Hydrogen Fuel Cell Plant** 



**Albany's South End Grocery** 



**Port of Albany Offshore Wind Turbine Plant** 





### PUBLIC ADMINISTRATOR

- County Comptroller is the Public Administrator
  - Intestate Succession
  - Informing County Municipalities
  - Blight Prevention

### LOOKING FORWARD

### GOALS

- Workforce Development Program
- Increase Trust Through Communication
- Departmental Audits
- Maximize the County's Interest Income

### CONCLUSION

# ALBANY COUNTY'S FINANCIAL POSITION CONTINUES TO STRENGTHEN AS THE RECOVERY CONTINUES



# SUSAN A. RIZZO ALBANY COUNTY COMPTROLLER