

## RESOLUTION NO. 75

### **AUTHORIZING AN AGREEMENT WITH ARAMARK SPORTS AND ENTERTAINMENT SERVICES, LLC REGARDING FOOD AND BEVERAGE SERVICES AT THE CIVIC CENTER**

Introduced: 3/9/15

By Civic Center Committee:

WHEREAS, The County Purchasing Agent, after an RFP process, has requested authorization to enter into a five-year agreement with an option to renew with Aramark Sports and Entertainment Services, LLC (Aramark) and the County to operate food and beverage services at the Civic Center, and

WHEREAS, The agreement, beginning June 1, 2015 and ending May 31, 2020, would give Aramark exclusive rights to operate all food, beverage and related services, including the sports bar, snack areas and permanent and portable concession stands, and non-exclusive right to provide catering services, and

WHEREAS, Aramark has agreed to pay the County \$50,000 for miscellaneous capital improvements for the services they provide and provide a reserve of 1% of gross receipts for the funding used for repair and maintenance of equipment associated with provided services; Aramark has also agreed to pay the County on a monthly basis for commissions on food and beverage concessions equaling 45% of gross receipts up to \$1 million, 47% of gross receipts between \$1 million to \$1.5 million and 49% of gross receipts exceeding \$1.5 million, and

WHEREAS, The agreement also requires Aramark to pay 10% of gross receipts for catered food and beverage, candy and wardrobe checking, a minimum of 50% of the total commissions received from third-party contracts, now, therefore be it

RESOLVED, By the Albany County Legislature that the County Executive is authorized to enter into an agreement with Aramark Sports and Entertainment Services, LLC for food and beverage services at the Civic Center for a term beginning June 1, 2015 and ending May 31, 2020 with an option to renew for the term June 1, 2020 to December 31, 2025, in accordance with the submitted proposal and the above-mentioned conditions, and, be it further

RESOLVED, That the County Attorney is authorized to approve said agreement as to form and content, and, be it further

RESOLVED, That the Clerk of the Legislature is directed to forward certified copies of this resolution to the appropriate County Officials.

*Adopted by voice vote. 3/9/15*