

County of Albany

Harold L. Joyce
Albany County Office Building
112 State Street - Albany, NY 12207



Meeting Agenda

Wednesday, September 25, 2024

5:30 PM

**Harold L. Joyce Albany County Office Building
Cahill Room - First Floor**

Elder Care Committee

PREVIOUS BUSINESS:

1. APPROVING PREVIOUS MEETING MINUTES

CURRENT BUSINESS:

2. AUTHORIZING AN AGREEMENT WITH MEDTEGRITY HEALTHCARE LINEN AND UNIFORM SERVICES REGARDING THE RENTAL AND CLEANING OF LINENS AND SPECIALTY ITEMS

County of Albany

*Harold L. Joyce
Albany County Office Building
112 State Street - Albany, NY 12207*



Meeting Minutes

Wednesday, August 28, 2024

5:30 PM

**Harold L. Joyce Albany County Office Building
Cahill Room - First Floor**

Elder Care Committee

PREVIOUS BUSINESS:

This was approved.

Present: Carolyn McLaughlin, Ellen Rosano, Robert J. Beston, Susan C. Laurilliard, Bill L. Ricard, Mark A. Robinson, Ryan Conway and Jennifer A. Whalen

Excused: Victoria Plotsky

1. APPROVING PREVIOUS MEETING MINUTES

A motion was made that the previous meeting minutes be approved. The motion carried by a unanimous vote.

CURRENT BUSINESS:

2. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING TITLE III B SUPPORTIVE SERVICES FUNDING

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

3. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE TITLE III-C-1 CONGREGATE MEALS PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

4. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE TITLE III-C-2 HOME DELIVERED MEALS PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

5. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE TITLE III-D MEDICATION MANAGEMENT PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

6. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE TITLE III-E CAREGIVER SUPPORT PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

A motion was made by Ricard to group items 7-14 and was passed by a unanimous vote.

7. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE AAA STATE TRANSPORTATION PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

8. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE COMMUNITY SERVICES FOR THE ELDERLY PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

9. AUTHORIZING AGREEMENTS WITH THE NEW YORK STATE OFFICE FOR THE AGING AND THE ALBANY COUNTY DEPARTMENT OF SOCIAL SERVICES REGARDING WELLNESS IN NUTRITION FUNDING

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

10. AUTHORIZING AGREEMENTS WITH THE NEW YORK STATE OFFICE FOR THE AGING AND THE ALBANY COUNTY DEPARTMENT OF SOCIAL SERVICES REGARDING THE EXPANDED IN-HOME SERVICES FOR THE ELDERLY PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

11. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING THE HEALTH INSURANCE INFORMATION, COUNSELING, AND ASSISTANCE PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

12. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING CONGREGATE SERVICES INITIATIVE FUNDING

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

13. AUTHORIZING AN AGREEMENT WITH THE NEW YORK STATE OFFICE FOR THE AGING REGARDING UNMET NEED

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.

14. AUTHORIZING AGREEMENTS WITH THE NEW YORK STATE OFFICE FOR THE AGING AND THE ALBANY COUNTY DEPARTMENT OF SOCIAL SERVICES REGARDING THE NY CONNECTS EXPANSION AND ENHANCEMENT PROGRAM

A motion was made to move the proposal forward with a positive recommendation. The motion carried by a unanimous vote.



Daniel P. McCoy
County Executive

Mark S. Olsen
Executive Director

September 3rd, 2024

The Honorable Joanne Cunningham
Chairwoman, Albany County Legislature
Legislative Clerk's Office
112 State Street, Suite 710
Albany, New York 12207

Dear Chairwoman Cunningham:

Shaker Place Rehabilitation and Nursing Center (SPRNC) respectfully requests to enter into a contract with MEDtegrity Healthcare Linen and Uniform Services for linen services. The vendor shall provide, launder and maintain linen and bedding items needed to provide care for the residents of SPRNC. These items include towels, washcloths, clothing protectors, pillow cases, gowns, underpads and bedding sheets (both fitted and flat sheet). The agreement will commence January 1st, 2025 and end December 31st, 2027.

The current purveyor of these services has often been unable to provide the required quantities of items to provide care to our residents. This has forced SPRNC to issue emergency reserve stock or utilize disposable goods to maintain the quality of care. This added cost, along with the inability to provide the appropriate supplies, is the reason we request to change service vendors. The new vendor is a member of the Premier Healthcare Alliance, a group purchasing organization which healthcare facilities like SPRNC may participate in. MEDtegrity Healthcare Linen and Uniform Services will utilize Unitex Textile Services, LLC as the local supplier. The new supplier's rate is \$.5615 per clean pound which is comparable to the current vendor's \$.562 per pound.

If any additional information is required, please do not hesitate to contact me.

Sincerely,

Mark S. Olsen
Executive Director

cc: Dennis Feeney, Majority Leader
Frank Mauriello, Minority Leader
Rebekah Kennedy, Majority Counsel
Arnis Zilgme, Minority Counsel





County of Albany

Harold L. Joyce
Albany County Office
Building
112 State Street - Albany,
NY 12207

Legislation Text

File #: TMP-5863, **Version:** 1

REQUEST FOR LEGISLATIVE ACTION

Description (e.g., Contract Authorization for Information Services):

CONTRACT AUTHORIZATION FOR LINEN SERVICES AT SHAKER PLACE REHABILITATION AND NURSING CENTER

Date: 9/3/2024
Department: SHAKER PLACE REHABILITATION AND NURSING CENTER
Attending Meeting: MARK S. OLSEN
Submitted By: SHAWN THELEN
Title: DEPUTY EXECUTIVE DIRECTOR
Phone: 518-447-7108

Purpose of Request: Contract Authorization 1/1/2025 THROUGH 12/31/2027

CONTRACT TERMS/CONDITIONS:

Party Names and Addresses: MEDtegrity
Healthcare Linen and Uniform Services
411 55Ave St. Pete Beach, FL 33706
Term: (Start/end date or duration) 1/1/2025 THROUGH 12/31/2027
Amount/Raise Schedule/Fee: \$1,152,000.00

BUDGET INFORMATION:

Is there a Fiscal Impact: Yes No
Anticipated in Budget: Yes No
Spreadsheet attached: Yes No

Source of Funding - (Percentages)

Federal: 0 County: 100
State: 0 Local: 0

County Budget Accounts:

Revenue Account and Line: Enter text.
Revenue Amount: Enter text.
Appropriation Account and Line: NH 6020 44032
Appropriation Amount: \$470,000.00

ADDITIONAL INFORMATION:

Mandated Program/Service: Yes No
If Mandated, Cite Authority: NEW YORK STATE DEPARTMENT OF HEALTH

Request for Bids / Proposals:

Competitive Bidding Exempt: Yes No

of Response(s): Enter text.

of MWBE: Enter text.

of Veteran Business: Enter text.

Bond Resolution No.: Enter text.

Apprenticeship Program Yes No

Previous requests for Identical or Similar Action:

Resolution/Law Number and Date: 22-204 introduced 6/13/2022

DESCRIPTION OF REQUEST: (state briefly why legislative action is requested)

This request to contract for linen services is supply and launder linens needed for the residents of Shaker Place. The current vendor of this service was unable to meet the needs of our residents. MEDtegrity Healthcare Linen and Uniform Services will utilize Unitex Textile Services, LLC, as the local vendor to provide towels, washcloths, clothing protectors, pillow cases, gowns, underpads and beddings (fitted and flat sheets) based on a par level need.

Contract Search

[User Guide](#)

Basic Search | Advanced Search Search Preferences

Use * as a wildcard anywhere within your search text.

pp-sv-336

Search Filters

Expand All | Collapse All

Category

- Activation Available

- Yes
- No

- Price Activated

- Yes
- No
- In Process

- Contract Type

- Premier
- Non-Premier

- Contract Status

- Active
- Inactive

- Health System Preferred

- Yes
- No

- Diversity

- Minority Owned
- Small Business
- Women Owned
- Veteran Owned

- Rebate Available

- Yes
- No

- Effective Date

To

- Expiration Date

To

- My Favorites

- Yes
- No

Expand All | Collapse All

1 Contract

Fav	Contract	Contract Name	Contract Type	Price Activated	Contracted Supplier	Contract Effective	Contract Expiration	Contract Status	Diversity	Resources
	PP-SV-336	Environmental Facility Mgmt		No	Medtegrity Medical Laundry	04/01/22	03/31/25	Active		Yes

1 Contract

Download: [CSV](#) [XLS](#)
Download is limited to 10000 rows



HEALTHCARE LINEN & UNIFORM SERVICES
411 55 Ave St. Pete Beach, FL 33706

LOCAL SERVICE AGREEMENT

To be used in conjunction with Premier Healthcare Alliance, L. P. served on a local basis by MEDtegrity Network Members.

Date: August 13, 2024

This AGREEMENT is between MEDtegrity Network Member ("Supplier") and:

Customer Name: Shaker Place Rehabilitation & Nursing Center
Customer Address: 100 Heritage Lane City, State, ZIP Code: Albany, NY 12211
Customer Contact: Mary E. Brisson, Director of Customer Service C/O: United Iroquois Shared Services, Inc.
Telephone Number: (315) 410-6467 Email: mbrisson@iroquois.org
Date of First Delivery: _____, _____ # of deliveries per week: _____
Supplier Name: Unitex Textile Services LLC
Supplier Address: Corporate Office - 565 Taxter Road, Suite 620 City, State, ZIP Code: Elmsford, NY 10523
Supplier Contact: Rocco Susi
Telephone Number: (914) 516-3511 Email: rsusi@unitex.com Fax Number: 914-425-0189

Supplier agrees to supply to the Customer at the address set forth above, and Customer agrees to rent from Supplier during the term of this Local Agreement, the preponderance of Customer's requirements for textile rental laundry services for healthcare facilities ("Articles").

Reference is hereby made to a Purchasing Agreement between Premier Healthcare Alliance, L. P. and MEDtegrity, a DBA of Linen Systems for Healthcare LLC, ("MEDtegrity"), Agreement Number PP-SV-336 dated April 01, 2022 and as amended from time to time, specifying the master terms and conditions which are hereby incorporated by reference.

It is understood and agreed that pricing and other specific terms as defined in Addendum A for this Local Agreement have been negotiated through Premier Healthcare Alliance, L.P. or between the Customer and Supplier, and not as part of a National Agreement between MEDtegrity and a specific national account or Customer.

Upon execution of this agreement, all previous agreements between Supplier and Customer are hereby terminated and no party shall have any liability to the other party under such previous agreements.

TERMS AND CONDITIONS

The term of this Local Agreement shall be as defined in Addendum A.

Charges for Articles and other commercial laundry Services to be furnished by the MEDtegrity Supplier are detailed on the Product and Price Schedule found in Addendum A, attached hereto and made part of this Local Agreement. In the event that Customer requires articles which are not specifically set forth in Addendum A, supplementary products and services may be added based on local market pricing with the approval of the local facility manager. Rental charges are weekly charges. Rental shall be charged for each week that Articles are in possession of Customer. Billing and pricing are based on a 52-week service delivery, with vacation and holidays considered. All claims including oversupply, damaged goods, or shortages, or a claim that inventory has been returned to Supplier even though Customer is being billed for same, must be made in writing before the next delivery.

Supplier shall submit invoices and customer shall pay all amounts due as defined in Addendum A. Payments shall be made immediately available in U.S. funds by check or EFT. All past due accounts shall be charged a 1 ½% monthly finance charge.

Title to all Articles delivered shall, at all times, remain the property of Supplier. All Articles delivered to Customer shall be held by Customer at its risk, and Customer shall compensate Supplier for all loss or damage, ordinary wear and tear excepted. Upon at least 48 hours advance notice to Customer, Supplier shall have access to Customer's business premises to check and recover its property at any time during Customer's normal business hours. At the termination of this Agreement, a physical count may be made of all Articles that are processed or stored by Supplier for Customer.

Supplier makes no representation that any fluid-resistant garments or any other products will provide complete protection from exposure to contaminants or eliminate the risk of contracting infectious diseases. Customer acknowledges that the Articles rented are for general purposes, and are not designed or intended for use in areas of flammability risk or where contact with ignition sources is possible. Customer shall be responsible for the selection and acceptability of all Articles that are required to meet the provisions of any and all OSHA and State laws and regulations including, but not limited to, any regulations relating to blood-borne pathogens. Supplier shall not be responsible for any failure by Customer to meet Federal, State or local regulatory requirements. Upon Customer's use of Articles by any of its employees, agents, invitees, volunteers and/or patients for the purposes specified herein, Customer shall defend, indemnify, and hold harmless MEDtegrity, and its members and subcontractors, from any and all actual or alleged claims, demands, causes of action, liability, loss, damage and/or injury (to property or persons, including without limitation wrongful death), whether brought by an individual or other entity, or imposed by a court of law or by administrative action of any federal, state, or local governmental body or agency, arising out of or incident to any acts, omissions, negligence, or willful misconduct of Customer, its personnel, employees, agents, contractors, or volunteers in connection with or arising out of Customer's use of the Articles. This indemnification applies to and includes, without limitation, the payment of all penalties, fines, judgments, awards, decrees, attorney fees, and related costs or expenses, and any reimbursements to MEDtegrity for all legal expenses and costs incurred by it.

Allowances for price increases during the term of this agreement are as defined in Addendum A.

Customer recognizes that Supplier's costs are influenced by the costs of fuel, natural gas, electricity, and environmental costs associated with pollution abatement of air and water. In the event that Supplier's cost for energy or pollution abatement increases by more than three percent (3%) during any 12-month period, Supplier will be entitled to pass through such increased costs to Customer by means of increasing the energy and/or environmental surcharge. The surcharge shall be increased one quarter of one percent (.25%) for each one percent (1.0%) of increase in costs. Cost increases must be demonstrated by actual data and not merely declared.

Customer may cancel service at any time provided Customer pays Supplier an early termination fee equal to 50% of the average weekly charges during the previous twelve weeks' times the number of weeks remaining under the Local Service Agreement. Customer understands that this early termination fee is not punitive, but reimbursement to Supplier for related investments to service the Customer.

Supplier warrants providing textile rental service of the highest quality at all times. Any concerns regarding the quality of the Supplier's services at any Customer Affiliate location shall be set forth in writing and sent certified mail to company's point of contact at the MEDtegrity Corporate address. Supplier shall have thirty (30) business days to

resolve Customer Affiliate's reasonable concerns regarding Supplier's service. Should Customer Affiliate's reasonable concerns not be rectified within thirty (30) business days, Customer Affiliate may terminate the Local Agreement and service with thirty (30) days' notice for the specific location named in the Local Agreement provided that all rental items have either been returned to the Supplier or paid for at their current replacement value, as well as all outstanding debts owed the Supplier.

Special Articles Are Articles purchased especially for Customer. Customer recognizes and acknowledges that Supplier is making a substantial capital investment in order to purchase these Special Articles. As a result, in the event of termination by MEDtegrity or Supplier or by Customer, with or without cause, Supplier will require Customer to purchase from Supplier all Special Articles, not in service for at least 24 months, at their replacement price less two percent (2%) depreciation per month commencing from the date of delivery of any Special articles, or as parties otherwise agree. Customer shall pay for same within forty-five (45) days of demand, following which the Special Articles will be delivered to Customer promptly

Each MEDtegrity Supplier shall be solely responsible for providing Services only within its service area and Customer shall not make a claim against, or recover any damages from, MEDtegrity or any Supplier not providing Services in the area that is the subject of any dispute under this Agreement. It is understood and agreed that MEDtegrity and each Supplier's liability to Customer shall be severable and is not joint and related to MEDtegrity and/or any other Suppliers. Customer confirms that by signing this agreement, no existing contract to which customer is a party is, or will be, breached.

This Agreement shall be governed by and construed in accordance with the laws of the State of Florida. The parties agree to submit to the exclusive jurisdiction of the state courts of the State of Florida or the federal courts sitting in the State of Florida. The venue of any such action shall be located within the County of Pinellas.

If any provision of this Agreement shall, in whole or in part, be determined to be invalid or unenforceable, the remaining provisions of this Agreement shall continue in full force and effect. This Agreement is not binding until executed by authorized representatives of the Customer and the MEDtegrity Supplier.

APPROVALS

Authorized Customer Representative	MEDtegrity Network Member Authorized Representative
Print Name:	Print Name: Rocco Susi
Signature:	Signature:
Title:	Title:
Date:	Date: 8/13/24

ADDENDUM "A"



HEALTHCARE LINEN & UNIFORM SERVICES
411 55th Avenue, St. Pete Beach, FL 33706

Date: August 13, 2024

TERM OF AGREEMENT

The term of this Local Agreement shall be for thirty six (36) months from date of first delivery noted herein. Renewal thereafter for additional twelve (12) month periods shall be automatic, provided that either party may terminate this Agreement anytime during the renewal term by giving the other party ninety (90) or more days' written notice of such termination. Notwithstanding the foregoing, if at any time during the term Supplier is no longer a MEDtegrity member company, Customer shall have the right to terminate its Local Service Agreement by giving thirty (30) days' written notice to Supplier without incurring any early termination fees.

FREQUENCY OF INVOICING AND PAYMENT TERMS

- Weekly invoicing
- 60 Days Payment Terms

ALLOWANCE OF PRICE INCREASES DURING AGREEMENT, IF APPLICABLE

- Annual price increase at 3.5%

PRODUCT AND PRICE SCHEDULE

- General White Bulk Linen Rental Service
- \$0.5615 Per Pound

APPROVALS

Authorized Customer Representative	MEDtegrity Network Member Authorized Representative
Print Name:	Print Name: Rocco Susi
Signature:	Signature:
Title:	Title:
Date:	Date: 8/13/24